1. City Council Goal Setting Meeting Agenda

   Documents:

   1-13-15 DRAFT GOAL SETTING AGENDA.PDF

2. City Council Goal Setting Meeting Packet

   Documents:

   1-13-15 FINAL GOAL SETTING PACKET.PDF

City of Ypsilanti
City Council Goal Setting Agenda

Tuesday, January 13, 2015
6:00 – 9:00 p.m.
Spark East – 215 W. Michigan Avenue
Ypsilanti, Michigan

I. **CALL TO ORDER** –

II. **ROLL CALL** –

III. **INVOCATION** –

IV. **PLEDGE OF ALLEGIANCE** –

V. **INTRODUCTIONS** –

VI. **AUDIENCE PARTICIPATION** –

VII. **REMARKS FROM THE MAYOR** –

VIII. **DISCUSSION ITEMS** –

Amanda Edmonds, Mayor
Facilitators Naheed Huq and Trevor Layton, SEMCOG

Goal Setting Overview and Process

1. Debrief of Goal Setting meeting of January 8, 2015 – Layton
2. Outstanding Questions
3. Ex 1: Review and Approve Mission Statement
4. Ex 2: Approval of 2015 Priority Goals/Focus areas
   Should any of the master Plan guiding values be added to priority goals?
   Should any of the goals be merged?
5. Ex 3: Development of actions for each priority goal
   Actions
   Champion
   Measures/Data Needs
6. Break
7. Ex 4: presentation of priority actions

Ex 5: Prioritization exercise

IX. **AUDIENCE PARTICIPATION –**

X. **REMARKS FROM THE MAYOR –**

XI. **ADJOURNMENT** –

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City Manager's Observations

from the First Goal Setting Meeting 1-8-2015

It seems clear to me that as a result of our first goal setting meeting the top three goals for the majority of City Council are:

1) Maintain quality public safety services: Police, Fire and building/inspection.
2) Find a way to balance the General fund budget, in particular, before we run out of fund balance (preferably sooner rather than later).
3) Manage a very successful economic development effort that leads to the construction of 10's of millions of dollars in new quality development projects in the city, most of which will be located on the City's Water Street property.

Provision of City services

Almost everything the City provides, or contracts out, in the way of services are important to extremely important. These services are needed by our citizens or the City would not be providing them. For that reason, and a host of others, it is very hard for City Council or anyone else to prioritize these services.

Another issue we face is that almost all the services we provide are connected or related to each other in some manner. So, when we cut back on one service it negatively affects other services. They are also related in budgetary terms, such that if the City provides more of a service in one area (the City spends more of its resources and money in one area) it means it has less money and resources to spend in other areas.

Balancing the City budget

Balancing the City budget can easily be accomplished if the City does not care about how much service it provides. We would just match the expenditures to the revenues and the citizens of Ypsilanti would get the level of services the city can afford. At this point in time, if the City adopted that stance few people on City Council, or the public, would be satisfied with the level of services being offer by the city.

Conversely the city could offer more services in almost every area and the citizens and City Council would be happier, but the cost of providing this higher level of services would soon drain the City's fund balance(s) and the City would find itself in an even worse position than it is in now in two or three years.

Finding the right balance

So the real issue/question before the City, and the City Council, is this: what level of service is acceptable, and in what areas and how does the city obtain the resources to provide this level of service(s) over a long period of time.

City Manager recommendations

It is my view that the best course of action to take at this time includes the following:

1) To fund the current level of Public Safety services we have laid out in our budget for as long as possible (no more or less service).
2) To invest heavily in our economic development effort over the next 18 months (the surge) in an effort to be successful in meeting goal number 3. This will give the City its best chance of achieving goal number 2 over a sustained period of time.
3) I will look to the Shape Ypsi plan and my guiding principles (please see attached) to achieve the top three goals mentioned. If this plan of action is successful, then we will have the opportunity to explore the offering of more services in the future, and still be able to maintain balanced budgets over a long period of time.

In Closing

Thank you for your time and consideration. I will be happy to answer any questions that City Council members have during tonight's meeting, as time allows. If members of City Council have additional questions for staff, another venue might be better suited for this exchange of information.

City Manager's Guiding Principles to Regain Budgetary and Employee Sustainability for the City of Ypsilanti

January 2015

1. We need to keep the city work force at a level between 85-92 Full Time Employees supported by Part Time Employees and Interns.
2. We need to minimize the City's operating and overhead costs.
3. We need to look for new revenue sources; make the most of the revenue sources we have; consider an operating street light assessment; and avoid adding any new optional millage if at all possible.
4. We need to invest money, not just spend money; we should always be looking to see what our return on investment (ROI) will be as we formulate our future budget priorities.
5. We need to continue to reduce the cost the city pays for services it contracts out, as well as to clearly understand the pros, cons, and implications when we make decisions regarding any work/service to be done/provided with city employees versus with contractors.
6. We need to assemble as much money as possible, from whatever sources are available, so that the city can significantly pay down the principal of its Water Street debt in 2016 when it refinances this debt. We also need to make sure we leave the city with an adequate fund balance with which to operate after the refinancing has occurred.

7. We need to maintain city assets in good order and make sure they have a reasonably high utilization rate.
8. We need to sell all underutilized and unproductive city assets as quickly as possible (the City's Water Street property being #1 on this list, but there are many others).
9. We need to continue the transition from Tier 1 employees to Tier 2 employees though employee turnover. The city can afford to pay a competitive wage for high quality employees, but it must keep very close track of the benefits it offers new employees.
10. We need to minimize the use of overtime, especially structural overtime, to the greatest extent possible.

There are more principles that can be added to this list but I have done my best to keep them to ten to match the ten the Shape Ypsi plan developed. These are not "pie in the sky" principles. I can point to examples of how these principles have been used over the last 2.5 years to save the city many hundreds of thousands of dollars.

As long as I am the City Manager of Ypsilanti we will continue to use these principles to save the city additional hundreds of thousands of dollars in the future.

Thank you for your consideration and support of our work.

Shape Ypsilanti Guiding Values

1) **Safety comes first**
The City is dedicated to being a secure place to live, study, work, visit, and play. While budgets for safety services are separate from the Master Plan, decisions about land use, housing, transportation, equity and sustainability should protect and enhance safety.

2) **Diversity is our strength**
Ypsilanti is a multicultural city with people from different races, sexual orientations, incomes, and walks of life. The ability to be who you are attracts people to Ypsilanti. In decisions, the City will ask how actions welcome, provide opportunity for and sustain its diverse population.

3) **Ypsilanti is sustainable**
Every decision should foster the future, while replenishing resources – natural, economic and social. Efforts to make the city an environmentally sustainable place will continue. The financial viability of the city in 20 years should factor into decisions. Equity for everyone in Ypsilanti is another priority.

4) **Communication is key**
Information, especially from the City, should be shared with all neighborhoods and groups in the manner that will reach them, be that on the web, in the mail or via flyers. Programs should reach out to all, giving everyone a chance to participate.

5) **Anyone, no matter what age or income, can find a place to call home in Ypsilanti**
Housing options should match the needs of the people. Those needs will change as residents' age and move. The need for safe, quality, affordable homes for all should be factored into decisions.

6) **Anyone can easily walk, bike, drive or take transit from anywhere in Ypsilanti, to anywhere else in Ypsilanti, and beyond**
The citizens of Ypsilanti want a complete transportation system with room on the roads for cars, buses, bicycles, and pedestrians, including those in wheelchairs or with strollers. The City is committed to integrating into the emerging regional transit system while enhancing the walkability of the community.

7) **Ypsilanti is a great place to do business, especially the green and creative kind**
The City of Ypsilanti will create a business environment that fosters the creativity and energy personified by the City's best known businesses, while attracting new businesses and fostering locally grown enterprises. Green and sustainable businesses, like those that have already developed in Ypsilanti, will be encouraged.

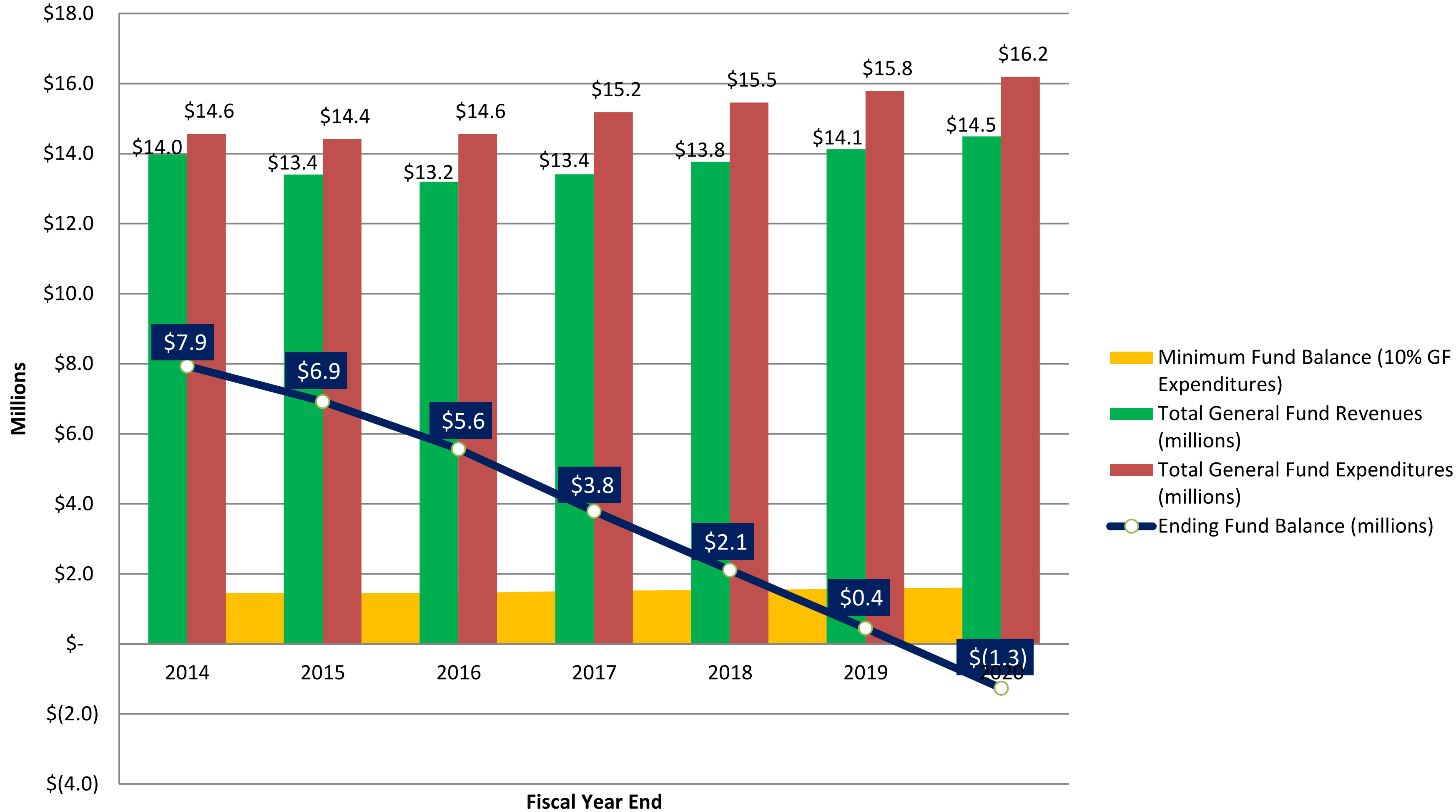
8) **Everyone in the region knows Ypsilanti has great things to do in great places that are in great shape!**
Ypsilanti has a wealth of beautiful places, historic buildings, and fun activities. These assets will be built **upon and shouted from the rooftops. Ypsilanti's image should match its vibrancy.**

Vibrancy comes from preserving, using, and enriching all places. While permanent uses may not be found for vacant buildings immediately, temporary or pop-up activities should be options.

9) **Ypsilanti is an asset to Eastern Michigan University, and Eastern Michigan University is an asset to Ypsilanti**
The futures of Ypsilanti and Eastern Michigan University are entwined. The City will plan and develop policies for Ypsilanti to be a home for the university itself, as well as its students, faculty and staff. The physical planning of the community and university should be coordinated, as well as efforts to welcome and integrate Ypsilanti as a treasured part of the EMU experience.

10) **We can only achieve our vision by building a community amongst ourselves and with our neighbors**
Relationships are the key to success. While each group and neighborhood needs space for themselves, the City thrives when we work together. The community includes not only those who live in the City, but those who work, study, and own businesses here, as well as Ypsilanti Community Schools, neighboring municipalities, the City of Ann Arbor and Washtenaw County.

Worst Case Scenario
City of Ypsilanti
General Fund
Revenues, Expenditures and Fund Balance



Worst case scenario assumptions:

FY 2014-15:

- 2nd year of street lighting assessment; only $118,000 of General Fund money needed for street lighting
- Staffing in Police & Fire increased to comply with planned operating levels
- Overtime estimates reduced: Police $300,00; Fire $90,000
- 2.0% increase estimated for tax revenues
- 1.0% increase in revenue sharing
- Contribution to Worker's Comp Fund set at 1.0% of wages
- Wages and benefits adjusted based on labor contract terms
- General Fund contribution of $250,000 to Motor Pool
- Major Street improvement expenditures estimated at $1,773,000, that included Prospect reconstruction project supported by MDOT grant
- No capital outlays in Local Streets Fund
- Transfers from Major to Local Streets reduced to require Local Streets Fund to use $19,000 in fund balance
- Motor Pool transfer to Garbage Fund $15,000
- Motor Pool capital expenditures budgeted at maximum of $732,650, of which, $506,650 is for DPS, $80,000 for Police, and $146,000 for Environmental Services

FY 2015-2016 & Beyond:

- No more street lighting special assessment. General Fund pays $406,000/year for street light.
- Overtime reduced further: Police $300,000 in 2016 to 2020, $175,000 in 2017; Fire $90,000 in 2016, and $120,000 in 2017-2020
- Property tax revenues increase 2.0% per year
- Revenue sharing increase 1.0% per year
- Drug Forfeiture Fund runs out of money; contribution to General Fund ceases ($115,000/year revenue reduction)
- Worker's Comp increased contribution to 3.0% of wages for 2016, 3.25% for 2017, 3.50% for 2018 & 2019, and 3.25% for 2020.
- General Fund contribution to Motor pool capped at $250,000/year
- Local Streets Fund continues $50,000/year use of fund balance
- Major Street capital improvements estimated at $1,125,000
- No more transfers from Motor Pool to Garbage Fund
- At end of labor contracts, wage increases assumed to be zero.
- Sale of surplus DPS equipment is estimated at least $133,702
- Motor Pool capital expenditures budgeted $300,000, of which, $12,000 is for DPS, $80,000 is for Police, $158,000 is for Fire, $25,000 is for Environmental Services, and $25,000 is for Building

City of Ypsilanti
Summary of General Fund Revenues, Expenditures and Fund Balance

Fiscal Year Ending:	Actual 2014	Estimated 2015	Estimated 2016	Estimated 2017	Estimated 2018	Estimated 2019	Estimated 2020	Comments
Property Tax Related Revenues								
Real Property Tax Revenues	5,316,072	5,047,811	5,181,943	5,573,965	5,697,678	5,828,476	5,901,899	
Personal Property Tax Revenues	-	-	-	-	-	-	-	may go down, but should be replaced
Tax Related Revenues	341,864	339,700	341,700	346,380	351,154	356,023	360,989	
Payment in Lieu of Taxes	83,816	83,789	83,789	83,789	83,789	83,789	83,789	
Sub-Total	**$ 5,741,752**	**$ 5,471,300**	**$ 5,607,432**	**$ 6,004,134**	**$ 6,132,620**	**$ 6,268,288**	**$ 6,346,677**	
% of total revenues	**50%**	**51%**	**54%**	**58%**	**58%**	**59%**	**59%**	
State Shared Revenues								
Constitutional	2,420,667	2,500,288	2,500,288	2,525,136	2,550,232	2,575,580	2,601,180	
EVIP	-	-	-	-	-	-	-	
Sub-Total	**$ 2,420,667**	**$ 2,500,288**	**$ 2,500,288**	**$ 2,525,136**	**$ 2,550,232**	**$ 2,575,580**	**$ 2,601,180**	
% of total revenues	**21%**	**23%**	**24%**	**24%**	**24%**	**24%**	**24%**	
Departmental Revenues (Fee Based)								
Assessor's Office	2,320	1,720	1,720	1,720	1,720	1,720	1,720	
Building Inspection	229,716	254,800	254,800	254,800	254,800	254,800	254,800	
City Clerk's Office	16,550	16,800	16,800	16,800	16,800	16,800	16,800	
Elections-County	9,149	-	-	-	-	-	-	
Finance Department	191,260	140,254	125,494	110,046	87,898	66,846	46,105	
Fire Department	-	-	-	-	-	-	-	
Historic District	2,755	3,000	3,000	3,000	3,000	3,000	3,000	
Ordinance Enforcement	19,476	30,500	30,500	13,500	13,500	13,500	13,500	
Admin Hearing Bureau	16,790	17,000	17,000	17,000	17,000	17,000	17,000	
Parking Enforcement	225,326	255,000	255,000	255,000	255,000	255,000	255,000	
Planning & Development	9,562	7,500	7,500	7,500	7,500	7,500	7,500	
Police (Field Services)	246,442	225,510	227,510	159,310	159,310	159,310	159,310	
Recreation - Parkridge	33,318	42,342	42,342	42,342	42,342	42,342	42,342	
Recreation - Pool	16,560	84,255	84,326	84,326	84,326	84,326	84,326	
Recreation - Senior Citizens' Center	45,971	49,995	51,935	51,935	51,935	51,935	51,935	
MSHDA CLG Grant CG12-418	-	-	-	-	-	-	-	
Treasurer's Office	29,511	30,000	30,000	30,000	30,000	30,000	30,000	
Public Services	69,338	41,830	41,205	41,205	41,205	41,205	41,205	
Utility Street Lighting	320,645	311,389	2,000	-	-	-	-	
Energy Efficiency/Conservation	-	-	-	-	-	-	-	
City Insurance	46,254	50,424	50,000	50,000	50,000	50,000	50,000	
Sub-Total	**$ 1,530,943**	**$ 1,562,319**	**$ 1,241,132**	**$ 1,138,484**	**$ 1,116,336**	**$ 1,095,284**	**$ 1,074,543**	
% of total revenues	**13%**	**15%**	**12%**	**11%**	**11%**	**10%**	**10%**	
Grants								
Police COPS Hiring Recovery PRG	-	-	-	-	-	-	-	
Police - DOJ OJP 2009 DJ BX 1476	-	-	-	-	-	-	-	
Police - Bulletproof Vest Program	1,095	1,000	1,000	1,000	1,000	1,000	1,000	

City of Ypsilanti
Summary of General Fund Revenues, Expenditures and Fund Balance

Fiscal Year Ending:	Actual 2014	Estimated 2015	Estimated 2016	Estimated 2017	Estimated 2018	Estimated 2019	Estimated 2020	Comments
Police - LAWNET	-	-	-	-	-	-	-	
Police - 2010 DJBX-1223 JAG 34,309	-	-	-	-	-	-	-	
Police - 2011 DJBX 3034 JAG Grant	-	-	-	-	-	-	-	
Police - Justice Assistance Grant	-	-	-	-	-	-	-	
Fire - Prevention Grant	-	-	-	-	-	-	-	
Fire Protection Act 289 & Cost Recovery	382,315	381,840	381,840	381,840	381,840	381,840	381,840	
Fire - SAFER Grant	94,767	400,253	300,189	-	-	-	-	
Climate Action Plan - MDNRE (2652)	-	-	-	-	-	-	-	
Planning - HUD/CDBG/WC Demolition Program	-	-	-	-	-	-	-	
Planning - Building Healthy Comm	-	-	-	-	-	-	-	
Planning - S. of MI Ave Com Assessment	-	-	-	-	-	-	-	
Recreation -MNRTF R. Pool Renov. Grant	725,940	-	-	-	-	-	-	
Nutrition Serv.-Aging Title III (7514)	9,375	2,900	-	-	-	-		
CDBG-Tot Lots Plygrnd Equip	-	21,000	-	-	-	-		
PCC-WC Foundation (7524)	3,465	-	-	-	-	-		
MSHDA CLG Grant CG12-418 (8031)	-	-	-	-	-	-	-	
Senior Cent - CDBG	5,670	52,410	-	-	-	-	-	
WC Challenge Master Plan Grant	51,017	-	-	-	-	-	-	
Sub-Total	**$ 1,273,644**	**$ 859,403**	**$ 683,029**	**$ 382,840**	**$ 382,840**	**$ 382,840**	**$ 382,840**	
% of total revenues	**11%**	**8%**	**7%**	**4%**	**4%**	**4%**	**4%**	
Miscellaneous								
JYRO Settlement (Ford Lake Dam)	40,699	35,000	30,000	30,000	30,000	30,000	30,000	
CATV Franchise Fees	242,879	230,000	230,000	230,000	230,000	230,000	230,000	
Duplicating & Photostats	9,465	6,500	6,500	6,500	6,500	6,500	6,500	
Rent-Solar Array on Landfill	-	-	-	-	-	-		
Rent-land of I-94 billboard	35,000	38,500	38,500	38,500	38,500	42,350	42,350	
Miscellaneous	166,740	9,600	9,600	9,600	9,600	9,600	9,600	171,595
Sub-Total	**$ 494,783**	**$ 319,600**	**$ 314,600**	**$ 314,600**	**$ 314,600**	**$ 318,450**	**$ 318,450**	
% of total revenues	**4%**	**3%**	**3%**	**3%**	**3%**	**3%**	**3%**	
Total General Fund Operating Revenues	**$ 11,461,789**	**$ 10,712,910**	**$ 10,346,481**	**$ 10,365,194**	**$ 10,496,629**	**$ 10,640,442**	**$ 10,723,690**	
% Total Operating Revenue	**100%**	**100%**	**100%**	**100%**	**100%**	**100%**	**100%**	
General Fund Non-Operating Revenue								
P&F Pension Millage Revenues (Real)	2,515,390	2,693,379	2,853,141	3,049,846	3,275,192	3,486,857	3,765,737	
P&F Pension Millage Revenues (Personal)	-	-	-	-	-	-	-	
Sub-Total	**$ 2,515,390**	**$ 2,693,379**	**$ 2,853,141**	**$ 3,049,846**	**$ 3,275,192**	**$ 3,486,857**	**$ 3,765,737**	
TOTAL GENERAL FUND REVENUES	**$ 13,977,179**	**$ 13,406,289**	**$ 13,199,622**	**$ 13,415,040**	**$ 13,771,821**	**$ 14,127,299**	**$ 14,489,427**	
Council & Citizens Services								
City Council (1010)	94,611	98,080	98,080	98,080	98,080	98,080	98,080	

City of Ypsilanti
Summary of General Fund Revenues, Expenditures and Fund Balance

Fiscal Year Ending:	Actual 2014	Estimated 2015	Estimated 2016	Estimated 2017	Estimated 2018	Estimated 2019	Estimated 2020	Comments
City Clerk (2150)	160,113	171,374	173,846	176,936	179,204	181,297	184,218	
Voters Registration (2621)	28,881	116,050	43,936	100,219	32,146	69,191	44,177	
School Election (2622)	-	-	-	-	-	-	-	
County Election (2623)	-	-	-	-	-	-	-	
Sub-Total	**$ 283,605**	**$ 385,504**	**$ 315,862**	**$ 375,235**	**$ 309,430**	**$ 348,568**	**$ 326,474**	
% of total expenditures	**2%**	**3%**	**3%**	**3%**	**3%**	**3%**	**3%**	
Employees	**7 Elected/ 3 FT/1 PT/1 intern/1 AHB**	**7 Elected/ 3 FT/1 PT/1 intern/1 AHB**	**7 Elected/ 3 FT/1 PT/1 intern/1 AHB**	**7 Elected/ 3 FT/1 PT/1 intern/1 AHB**	**7 Elected/ 3 FT/1 PT/1 intern/1 AHB**	**7 Elected/ 3 FT/1 PT/1 intern/1 AHB**	**7 Elected/ 3 FT/1 PT/1 intern/1 AHB**	
Fiscal Services								
Finance - Accounting (1910)	295,741	354,528	367,166	370,724	373,940	376,886	381,578	
Finance - Treasurer (2530)	135,136	145,290	146,854	148,240	149,822	151,207	153,430	
Finance - Assessor (2570)	72,739	86,500	86,500	88,230	89,995	91,794	93,630	
Sub-Total	**$ 503,616**	**$ 586,318**	**$ 600,520**	**$ 607,194**	**$ 613,757**	**$ 619,888**	**$ 628,638**	
% of total expenditures	**4%**	**5%**	**5%**	**5%**	**5%**	**5%**	**5%**	
Employees	**3 FT/1 PT/2 Intern**	**3 FT/1 PT/2 Intern**	**3 FT/1 PT/2 Intern**	**3 FT/1 PT/2 Intern**	**3 FT/1 PT/2 Intern**	**3 FT/1 PT/2 Intern**	**3 FT/1 PT/2 Intern**	
Non-Departmental								
Non-Departmental (0000)	2,554	-	-	-	-	-		
Insurance, Unemployment & Paid Out Leave (8510)	527,006	451,001	465,817	472,286	478,892	485,638	492,527	
Mtt & Prior Year Chargebacks (9000)	8,372	15,000	15,000	15,000	15,000	15,000	15,000	may need to increase-MU checing with Cou
Ann Arbor Spark	-	-	-	-	-	-	-	
Capital Improvements (Fund 414)	308,284	314,834	338,646	258,632	270,782	268,605	246,349	
GF Management Audit Savings Potential	-	-	-	-	-			
Contribution to Public Transit (588)	-	-	-	-	-	-		
Retirees Health Care Fund (736) - Gen. Ret.	401,127	400,000	400,000	400,000	400,000	416,000	432,640	
Sub-Total	**$ 1,247,343**	**$ 1,180,835**	**$ 1,219,463**	**$ 1,145,918**	**$ 1,164,674**	**$ 1,185,243**	**$ 1,186,516**	
% of total expenditures	**10%**	**10%**	**10%**	**9%**	**10%**	**10%**	**10%**	
Employees	**0**	**0**	**0**	**0**	**0**	**0**	**0**	
Administrative Services								
City Manager (1720)	240,701	258,753	261,698	264,643	266,772	268,492	271,839	
Community Services (1721)	4,138	9,300	9,300	9,316	9,332	9,349	9,366	
Human Resources (2700)	176,334	166,611	176,691	179,600	182,043	184,351	187,438	
HUD/CDBG/WC Demolition (3440)	-	-	-	-	-	-	-	
Building Inspection (3710)	239,998	245,492	250,304	256,166	260,937	265,590	271,328	
Ordinance Enforcement (3720)	150,705	153,009	154,134	156,974	159,210	161,313	164,193	
Admin Hearing Bureau (3730)	49,082	39,564	39,954	40,555	41,092	41,599	42,174	
Planning & Development (7210)	175,354	267,201	309,227	313,740	317,203	320,317	324,967	
Building Healthy Comm (7211)	-	-	-	-	-	-	-	
South of MI Ave Com Asses. (7212)	-	-	-	-	-	-	-	
WC community Challenge grant (7213)	51,018	-	-	-	-	-		

City of Ypsilanti
Summary of General Fund Revenues, Expenditures and Fund Balance

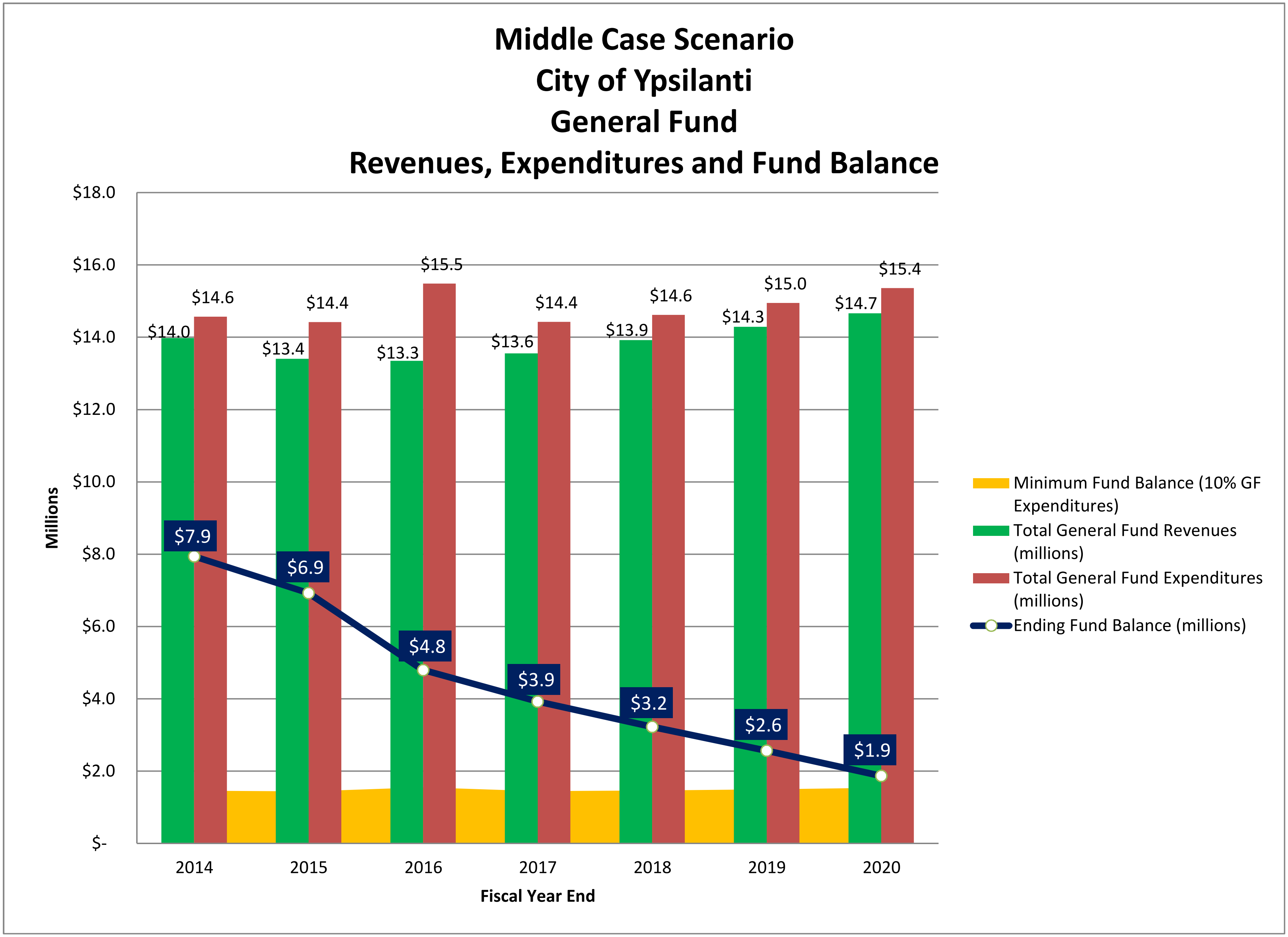
Fiscal Year Ending:	Actual 2014	Estimated 2015	Estimated 2016	Estimated 2017	Estimated 2018	Estimated 2019	Estimated 2020	Comments
Rec Park - Washtenaw Co. Pub Health (7552)	-	-	-	-	-	-	-	
Historic District Comm. (8030)	3,231	-	-	-	-	-	-	
MSHDA CLG Grant CG12-418 (8031)	-	-	-	-	-	-	-	
Sub-Total	**$ 1,090,561**	**$ 1,139,930**	**$ 1,201,309**	**$ 1,220,994**	**$ 1,236,590**	**$ 1,251,010**	**$ 1,271,305**	
% of total expenditures	**9%**	**10%**	**10%**	**10%**	**10%**	**10%**	**10%**	
Employees	**10 FT/2 PT/3 intern**	**10.5 FT/1 PT/3 intern**	**10.5 FT/1 PT/3 intern**	**10.5 FT/1 PT/3 intern**	**10.5 FT/1 PT/3 intern**	**10.5 FT/1 PT/3 intern**	**10.5 FT/1 PT/3 intern**	
Public Services								
Public Building Maintenance (2650)	221,499	300,263	237,406	378,258	334,158	289,471	295,477	
Energy Efficiency/Conser (2651)	54,223	45,000	-	-	-	-	-	
Climate Action Plan-Mdnr (2652)	-	-	-	-	-	-	-	
Administration (4410)	35,393	49,586	20,631	21,063	21,505	21,956	22,418	
Special Events (4420)	50,970	53,408	54,412	55,444	56,376	57,260	58,333	
Parking Lots (4442)	115,625	109,836	109,171	111,307	113,319	115,275	117,514	
Street lighting (4480)	1,069,249	429,000	410,000	406,000	406,000	406,000	406,000	
326 E. MICHIGAN AVE (6907)	-	-	-	-	-	-	-	
Major Streets Fund (202)	-	-	-	-	-	-	-	
CDBG Fund (252) for Water St Costs	21,822	15,638	15,638	-	-	-	-	
Parks (7170)	115,009	133,427	135,845	138,593	141,106	143,504	146,380	
Senior Center - CDBG (7509)	5,670	67,410	-	-	-	-	-	
Senior Center (7510)	51,572	57,645	59,935	61,032	62,150	63,290	64,453	
Rose Foundation Grant (7513)	-	-	-	-	-	-	-	
Nutrition Serv.-Aging Title III (7514)	9,374	2,900	-	-	-	-		
Parkridge CDBG (7519)	892	18,785	-	-	-	-		
Parkridge Community Center (7520)	53,302	61,700	61,700	62,949	64,227	65,532	66,867	
CDBG-Tot Lots Plygrnd Equip (7522)	-	21,000	-	-	-	-		
PCC-WC Foundation (7524)	3,465	-	-	-	-	-		
Swimming Pool (7530)	16,561	84,255	84,326	85,621	86,935	88,270	89,626	
MNRTF R. Pool Renov. Grant (7531)	880,786	-	-	-	-	-	-	
Sub-Total	**$ 2,705,412**	**$ 1,449,852**	**$ 1,189,063**	**$ 1,320,267**	**$ 1,285,775**	**$ 1,250,558**	**$ 1,267,067**	
% of total expenditures	**22%**	**12%**	**10%**	**11%**	**11%**	**10%**	**10%**	
Employees	**3 FT**	**3 FT**	**3 FT**	**3 FT**	**3 FT**	**3 FT**	**3 FT**	
Police Services								
Administration (3050)	228,532	217,281	218,488	220,151	221,848	223,217	225,822	
Field Services (3070)	2,542,156	3,100,445	3,228,289	3,312,363	3,390,050	3,448,610	3,516,268	
Bullet Proof Vest (3071)	2,180	2,000	2,000	2,040	2,081	2,122	2,165	
Justice Assistant Grant (3074)	-	-	-	-	-	-	-	
COPS Hiring Recovery Program (3090)	-	-	-	-	-	-	-	
Parking Enforcement (3110)	110,813	127,028	132,128	135,833	138,665	140,924	143,922	
LAWNET Grant (3120)	-	-	-	-	-	-	-	
LAWNET Grant (3160)	-	-	-	-	-	-	-	
Contribution to Police Spec Rev (265)	-	-	-	-	-	-		

City of Ypsilanti
Summary of General Fund Revenues, Expenditures and Fund Balance

Fiscal Year Ending:	Actual 2014	Estimated 2015	Estimated 2016	Estimated 2017	Estimated 2018	Estimated 2019	Estimated 2020	Comments
2009 DJBX 1476 JAG $35K (3200)	-	-	-	-	-	-	-	
2010 DJBX 1223JAG 34,349 (3201)	-	-	-	-	-	-	-	
2011 DJBX 3034 JAG Grant (3202)	-	-	-	-	-	-	-	
Sub-Total	**$ 2,883,681**	**$ 3,446,754**	**$ 3,580,906**	**$ 3,670,387**	**$ 3,752,643**	**$ 3,814,873**	**$ 3,888,177**	
% of total expenditures	**24%**	**29%**	**31%**	**30%**	**31%**	**31%**	**31%**	
Employees	**34 FT/2 PT**	**35.48 FT/2 PT**	**35.48 FT/2 PT**	**35.48 FT/2 PT**	**35.48 FT/2 PT**	**35.48 FT/2 PT**	**35.48 FT/2 PT**	
Fire Services								
Administration (3370)	137,839	153,882	155,278	155,781	156,053	157,120	159,083	
FIRE PREVENTION GRANT	-	-	-	-	-	-	-	
Homeland Grant-Fire (3380)	61,414	242,437	187,936	-	-	-		
Suppression (3390)	1,453,387	1,411,040	1,524,578	1,759,184	1,627,134	1,674,084	1,705,877	
EMW2009FV01226 Fire Truck (3391)	-	-	-	-	-	-	-	
Sub-Total	**$ 1,652,640**	**$ 1,807,359**	**$ 1,867,792**	**$ 1,914,965**	**$ 1,783,187**	**$ 1,831,203**	**$ 1,864,960**	
% of total expenditures	**14%**	**15%**	**16%**	**16%**	**15%**	**15%**	**15%**	
Employees	**20 FT/1 PT**	**20 FT/1 PT**	**20 FT/1 PT**	**16 FT/1 PT**	**16 FT/1 PT**	**16 FT/1 PT**	**15 FT**	
Legal Services								
General (2660)	52,140	60,000	60,000	60,000	60,000	60,000	60,000	
Ordinance Prosecution (2671)	105,000	110,000	110,000	110,000	110,000	110,000	110,000	
Litigation/Appeal (2672)	111,468	135,000	135,000	135,000	135,000	135,000	135,000	
Personnel Litigation (2673)	38,469	10,000	10,000	10,000	10,000	10,000	10,000	
Sub-Total	**$ 307,077**	**$ 315,000**	**$ 315,000**	**$ 315,000**	**$ 315,000**	**$ 315,000**	**$ 315,000**	
% of total expenditures	**3%**	**3%**	**3%**	**3%**	**3%**	**3%**	**3%**	
Employees	**0**	**0**	**0**	**0**	**0**	**0**	**0**	
Debt Service								
GO Capital Improvement (316)	37,128	36,113	39,705	38,148	36,555	-	-	
CDBG Water Street Repayment	-	-	-	152,070	304,139	304,139	304,140	
Land Revolving Fund (412)	-	-	-	-	-	-	-	
Debt Administration YCUA & Water St Prjt (477)	1,341,986	1,376,640	1,377,603	1,376,840	1,379,070	1,379,270	1,379,670	
Sub-Total	**$ 1,379,114**	**$ 1,412,753**	**$ 1,417,308**	**$ 1,567,058**	**$ 1,719,764**	**$ 1,683,409**	**$ 1,683,810**	
% of total expenditures	**11%**	**12%**	**12%**	**13%**	**14%**	**14%**	**14%**	
Total General Fund Operating Expenditures	**$ 12,053,049**	**$ 11,724,306**	**$ 11,707,222**	**$ 12,137,017**	**$ 12,180,821**	**$ 12,299,753**	**$ 12,431,947**	
% Total General Fund Operating Expenditures	**100%**	**100%**	**100%**	**100%**	**100%**	**100%**	**100%**	
	11.6%	-2.7%	-0.1%	3.7%	0.4%	1.0%	1.1%	
Net General Fund Operating Revenues	**$ (591,260)**	**$ (1,011,396)**	**$ (1,360,741)**	**$ (1,771,823)**	**$ (1,684,192)**	**$ (1,659,311)**	**$ (1,708,257)**	
General Fund Non-Operating Expenditures								
Police & Fire Pension	2,515,390	2,693,379	2,853,141	3,049,846	3,275,192	3,486,857	3,765,737	
Sub-Total	**$ 2,515,390**	**$ 2,693,379**	**$ 2,853,141**	**$ 3,049,846**	**$ 3,275,192**	**$ 3,486,857**	**$ 3,765,737**	

City of Ypsilanti
Summary of General Fund Revenues, Expenditures and Fund Balance

Fiscal Year Ending:	Actual 2014	Estimated 2015	Estimated 2016	Estimated 2017	Estimated 2018	Estimated 2019	Estimated 2020	Comments
TOTAL GENERAL FUND EXPENDITURES	**$ 14,568,439**	**$ 14,417,685**	**$ 14,560,363**	**$ 15,186,863**	**$ 15,456,013**	**$ 15,786,610**	**$ 16,197,684**	
CONTRIBUTION TO (USE OF) FUND BALANCE	**$ (591,260)**	**$ (1,011,396)**	**$ (1,360,741)**	**$ (1,771,823)**	**$ (1,684,192)**	**$ (1,659,311)**	**$ (1,708,257)**	
Total General Fund Operating Revenues	$ 11,461,789	$ 10,712,910	$ 10,346,481	$ 10,365,194	$ 10,496,629	$ 10,640,442	$ 10,723,690	
General Fund Police & Fire Pension Revenues	$ 2,515,390	$ 2,693,379	$ 2,853,141	$ 3,049,846	$ 3,275,192	$ 3,486,857	$ 3,765,737	
Total General Fund Revenues	**$ 13,977,179**	**$ 13,406,289**	**$ 13,199,622**	**$ 13,415,040**	**$ 13,771,821**	**$ 14,127,299**	**$ 14,489,427**	
Total General Fund Operating Expenditures	$ 12,053,049	$ 11,724,306	$ 11,707,222	$ 12,137,017	$ 12,180,821	$ 12,299,753	$ 12,431,947	
General Fund Police & Fire Pension Expenditures	$ 2,515,390	$ 2,693,379	$ 2,853,141	$ 3,049,846	$ 3,275,192	$ 3,486,857	$ 3,765,737	
Total General Fund Expenditures	**$ 14,568,439**	**$ 14,417,685**	**$ 14,560,363**	**$ 15,186,863**	**$ 15,456,013**	**$ 15,786,610**	**$ 16,197,684**	
GF Revenues Over (Under) Expenditures	**$ (591,260)**	**$ (1,011,396)**	**$ (1,360,741)**	**$ (1,771,823)**	**$ (1,684,192)**	**$ (1,659,311)**	**$ (1,708,257)**	
Beginning Fund Balance	**$ 8,527,574**	**$ 7,936,314**	**$ 6,924,918**	**$ 5,564,177**	**$ 3,792,354**	**$ 2,108,162**	**$ 448,850**	
Ending Fund Balance	**$ 7,936,314**	**$ 6,924,918**	**$ 5,564,177**	**$ 3,792,354**	**$ 2,108,162**	**$ 448,850**	**$ (1,259,406)**	
Minimum Fund Balance (10% GF Expenditures)	**$ 1,456,844**	**$ 1,441,769**	**$ 1,456,036**	**$ 1,518,686**	**$ 1,545,601**	**$ 1,578,661**	**$ 1,619,768**	
City Manager Minimum Fund Balance ($2.4M)	**$ 2,400,000**	**$ 2,400,000**	**$ 2,400,000**	**$ 2,400,000**	**$ 2,400,000**	**$ 2,400,000**		
Ending Fund Balance as Percent of Minimum	**544.8%**	**480.3%**	**382.1%**	**249.7%**	**136.4%**	**28.4%**	**-77.8%**	
Annual change in operating revenues	7.3%	-6.5%	-3.4%	0.2%	1.3%	1.4%	0.8%	
Annual change in operating expenditures	11.6%	-2.7%	-0.1%	3.7%	0.4%	1.0%	1.1%	
	595,450	439,905	306,201	(63,499)	(161,056)			
Chart Data								
Total General Fund Revenues (millions)	$ 14.0	$ 13.4	$ 13.2	$ 13.4	$ 13.8	$ 14.1	$ 14.5	
Total General Fund Expenditures (millions)	$ 14.6	$ 14.4	$ 14.6	$ 15.2	$ 15.5	$ 15.8	$ 16.2	
Ending Fund Balance (millions)	$ 7.9	$ 6.9	$ 5.6	$ 3.8	$ 2.1	$ 0.4	$ (1.3)	
Minimum Fund Balance ($2.4 million)	$ 1.5	$ 1.4	$ 1.5	$ 1.5	$ 1.5	$ 1.6	$ 1.6	



Middle Case Scenario
City of Ypsilanti
General Fund
Revenues, Expenditures and Fund Balance
Millions
$18.0
$16.0
$14.0
$12.0
$10.0
$8.0
$6.0
$4.0
$2.0
$-
$14.0
$14.6
$13.4
$14.4
$13.3
$15.5
$13.6
$14.4
$13.9
$14.6
$14.3
$15.0
$14.7
$15.4
$7.9
$6.9
$4.8
$3.9
$3.2
$2.6
$1.9
2014
2015
2016
2017
2018
2019
2020
Fiscal Year End
Minimum Fund Balance (10% GF Expenditures)
Total General Fund Revenues (millions)
Total General Fund Expenditures (millions)
Ending Fund Balance (millions)

Middle case scenario assumptions:

In addition to worst case assumptions, items below are also added.

	2016	2017	2018	2019	2020
1. Reduction of CDBG loan payments		76,035	152,070	152,070	152,070
2. Refinace Water Street					
Downpayment	1,122,500				
Savings from Principal reduction		483,000	483,000	483,000	483,000
3. Fire Reimbursement	50,000	50,000	50,000	50,000	50,000
4. Parking & code Enforcement Revenues	100,000	100,000	100,000	100,000	100,000
5. Overtime reduction in police & fire	50,000	50,000	50,000	50,000	50,000
6. Additional operational savings	50,000	50,000	50,000	50,000	50,000
7. Savings Streetlight LED conversion	100,000	100,000	100,000	100,000	100,000

City of Ypsilanti
Summary of General Fund Revenues, Expenditures and Fund Balance

Fiscal Year Ending:	Actual 2014	Estimated 2015	Estimated 2016	Estimated 2017	Estimated 2018	Estimated 2019	Estimated 2020	Comments
Property Tax Related Revenues								
Real Property Tax Revenues	5,316,072	5,047,811	5,181,943	5,573,965	5,697,678	5,828,476	5,901,899	
Personal Property Tax Revenues	-	-	-	-	-	-	-	may go down, but should be replaced
Tax Related Revenues	341,864	339,700	341,700	346,380	351,154	356,023	360,989	
Payment in Lieu of Taxes	83,816	83,789	83,789	83,789	83,789	83,789	83,789	
Sub-Total	**$ 5,741,752**	**$ 5,471,300**	**$ 5,607,432**	**$ 6,004,134**	**$ 6,132,620**	**$ 6,268,288**	**$ 6,346,677**	
% of total revenues	**50%**	**51%**	**53%**	**57%**	**58%**	**58%**	**58%**	
State Shared Revenues								
Constitutional	2,420,667	2,500,288	2,500,288	2,525,136	2,550,232	2,575,580	2,601,180	
EVIP	-	-	-	-	-	-	-	
Sub-Total	**$ 2,420,667**	**$ 2,500,288**	**$ 2,500,288**	**$ 2,525,136**	**$ 2,550,232**	**$ 2,575,580**	**$ 2,601,180**	
% of total revenues	**21%**	**23%**	**24%**	**24%**	**24%**	**24%**	**24%**	
Departmental Revenues (Fee Based)								
Assessor's Office	2,320	1,720	1,720	1,720	1,720	1,720	1,720	
Building Inspection	229,716	254,800	254,800	254,800	254,800	254,800	254,800	
City Clerk's Office	16,550	16,800	16,800	16,800	16,800	16,800	16,800	
Elections-County	9,149	-	-	-	-	-	-	
Finance Department	191,260	140,254	125,494	100,390	89,484	80,765	72,511	
Fire Department	-	-	-	-	-	-	-	
Historic District	2,755	3,000	3,000	3,000	3,000	3,000	3,000	
Ordinance Enforcement	19,476	30,500	30,500	13,500	13,500	13,500	13,500	
Admin Hearing Bureau	16,790	17,000	17,000	17,000	17,000	17,000	17,000	
Parking Enforcement	225,326	255,000	255,000	255,000	255,000	255,000	255,000	
			100,000	100,000	100,000	100,000	100,000	Increase parking and code enforcement
Planning & Development	9,562	7,500	7,500	7,500	7,500	7,500	7,500	
Police (Field Services)	246,442	225,510	227,510	159,310	159,310	159,310	159,310	
Recreation - Parkridge	33,318	42,342	42,342	42,342	42,342	42,342	42,342	
Recreation - Pool	16,560	84,255	84,326	84,326	84,326	84,326	84,326	
Recreation - Senior Citizens' Center	45,971	49,995	51,935	51,935	51,935	51,935	51,935	
MSHDA CLG Grant CG12-418	-	-	-	-	-	-	-	
Treasurer's Office	29,511	30,000	30,000	30,000	30,000	30,000	30,000	
Public Services	69,338	41,830	41,205	41,205	41,205	41,205	41,205	
Utility Street Lighting	320,645	311,389	2,000	-	-	-	-	
Energy Efficiency/Conservation	-	-	-	-	-	-	-	
City Insurance	46,254	50,424	50,000	50,000	50,000	50,000	50,000	
Sub-Total	**$ 1,530,943**	**$ 1,562,319**	**$ 1,341,132**	**$ 1,228,828**	**$ 1,217,922**	**$ 1,209,203**	**$ 1,200,949**	
% of total revenues	**13%**	**15%**	**13%**	**12%**	**11%**	**11%**	**11%**	
Grants								
Police COPS Hiring Recovery PRG	-	-	-	-	-	-	-	
Police - DOJ OJP 2009 DJ BX 1476	-	-	-	-	-	-	-	

City of Ypsilanti
Summary of General Fund Revenues, Expenditures and Fund Balance

	Actual	Estimated	Estimated	Estimated	Estimated	Estimated	Estimated		
Fiscal Year Ending:	**2014**	**2015**	**2016**	**2017**	**2018**	**2019**	**2020**	**Comments**	
Police - Bulletproof Vest Program	1,095	1,000	1,000	1,000	1,000	1,000	1,000		
Police - LAWNET	-	-	-	-	-	-	-		
Police - 2010 DJBX-1223 JAG 34,309	-	-	-	-	-	-	-		
Police - 2011 DJBX 3034 JAG Grant	-	-	-	-	-	-	-		
Police - Justice Assistance Grant	-	-	-	-	-	-	-		
Fire - Prevention Grant	-	-	-	-	-	-	-		
			50,000	50,000	50,000	50,000	50,000	Restore Fire Protection Revenue to 70%	
Fire Protection Act 289 & Cost Recovery	382,315	381,840	381,840	381,840	381,840	381,840	381,840		
Fire - SAFER Grant	94,767	400,253	300,189	-	-	-	-		
Climate Action Plan - MDNRE (2652)	-	-	-	-	-	-	-		
Planning - HUD/CDBG/WC Demolition Program	-	-	-	-	-	-	-		
Planning - Building Healthy Comm	-	-	-	-	-	-	-		
Planning - S. of MI Ave Com Assessment	-	-	-	-	-	-	-		
Recreation -MNRTF R. Pool Renov. Grant	725,940	-	-	-	-	-	-		
Nutrition Serv.-Aging Title III (7514)	9,375	2,900	-	-	-	-			
CDBG-Tot Lots Plygrnd Equip	-	21,000	-	-	-	-			
PCC-WC Foundation (7524)	3,465	-	-	-	-	-			
MSHDA CLG Grant CG12-418 (8031)	-	-	-	-	-	-	-		
Senior Cent - CDBG	5,670	52,410	-	-	-	-	-		
WC Challenge Master Plan Grant	51,017	-	-	-	-	-	-		
Sub-Total	**$ 1,273,644**	**$ 859,403**	**$ 733,029**	**$ 432,840**	**$ 432,840**	**$ 432,840**	**$ 432,840**		
% of total revenues	**11%**	**8%**	**7%**	**4%**	**4%**	**4%**	**4%**		
Miscellaneous									
JYRO Settlement (Ford Lake Dam)	40,699	35,000	30,000	30,000	30,000	30,000	30,000		
CATV Franchise Fees	242,879	230,000	230,000	230,000	230,000	230,000	230,000		
Duplicating & Photostats	9,465	6,500	6,500	6,500	6,500	6,500	6,500		
Rent-Solar Array on Landfill	-	-	-	-	-	-			
Rent-land of I-94 billboard	35,000	38,500	38,500	38,500	38,500	42,350	42,350		
Miscellaneous	166,740	9,600	9,600	9,600	9,600	9,600	9,600		171,595
Sub-Total	**$ 494,783**	**$ 319,600**	**$ 314,600**	**$ 314,600**	**$ 314,600**	**$ 318,450**	**$ 318,450**		
% of total revenues	**4%**	**3%**	**3%**	**3%**	**3%**	**3%**	**3%**		
Total General Fund Operating Revenues	**$ 11,461,789**	**$ 10,712,910**	**$ 10,496,481**	**$ 10,505,538**	**$ 10,648,215**	**$ 10,804,361**	**$ 10,900,096**		
% Total Operating Revenue	**100%**	**100%**	**100%**	**100%**	**100%**	**100%**	**100%**		
General Fund Non-Operating Revenue									
P&F Pension Millage Revenues (Real)	2,515,390	2,693,379	2,853,141	3,049,846	3,275,192	3,486,857	3,765,737		
P&F Pension Millage Revenues (Personal)	-	-	-	-	-	-	-		
Sub-Total	**$ 2,515,390**	**$ 2,693,379**	**$ 2,853,141**	**$ 3,049,846**	**$ 3,275,192**	**$ 3,486,857**	**$ 3,765,737**		
TOTAL GENERAL FUND REVENUES	**$ 13,977,179**	**$ 13,406,289**	**$ 13,349,622**	**$ 13,555,384**	**$ 13,923,407**	**$ 14,291,218**	**$ 14,665,834**		

City of Ypsilanti
Summary of General Fund Revenues, Expenditures and Fund Balance

Fiscal Year Ending:	Actual 2014	Estimated 2015	Estimated 2016	Estimated 2017	Estimated 2018	Estimated 2019	Estimated 2020	Comments
Council & Citizens Services								
City Council (1010)	94,611	98,080	98,080	98,080	98,080	98,080	98,080	
City Clerk (2150)	160,113	171,374	173,846	176,936	179,204	181,297	184,218	
Voters Registration (2621)	28,881	116,050	43,936	100,219	32,146	69,191	44,177	
School Election (2622)	-	-	-	-	-	-	-	
County Election (2623)	-	-	-	-	-	-	-	
Sub-Total	**$ 283,605**	**$ 385,504**	**$ 315,862**	**$ 375,235**	**$ 309,430**	**$ 348,568**	**$ 326,474**	
% of total expenditures	**2%**	**3%**	**3%**	**3%**	**3%**	**3%**	**3%**	
Employees	**7 Elected/ 3 FT/1 PT/1 intern/1 AHB**	**7 Elected/ 3 FT/1 PT/1 intern/1 AHB**	**7 Elected/ 3 FT/1 PT/1 intern/1 AHB**	**7 Elected/ 3 FT/1 PT/1 intern/1 AHB**	**7 Elected/ 3 FT/1 PT/1 intern/1 AHB**	**7 Elected/ 3 FT/1 PT/1 intern/1 AHB**	**7 Elected/ 3 FT/1 PT/1 intern/1 AHB**	
Fiscal Services								
Finance - Accounting (1910)	295,741	354,528	367,166	370,724	373,940	376,886	381,578	
Finance - Treasurer (2530)	135,136	145,290	146,854	148,240	149,822	151,207	153,430	
Finance - Assessor (2570)	72,739	86,500	86,500	88,230	89,995	91,794	93,630	
Sub-Total	**$ 503,616**	**$ 586,318**	**$ 600,520**	**$ 607,194**	**$ 613,757**	**$ 619,888**	**$ 628,638**	
% of total expenditures	**4%**	**5%**	**5%**	**5%**	**5%**	**5%**	**5%**	
Employees	**3 FT/1 PT/2 Intern**	**3 FT/1 PT/2 Intern**	**3 FT/1 PT/2 Intern**	**3 FT/1 PT/2 Intern**	**3 FT/1 PT/2 Intern**	**3 FT/1 PT/2 Intern**	**3 FT/1 PT/2 Intern**	
Non-Departmental								
Non-Departmental (0000)	2,554	-	-	-	-	-		
Insurance, Unemployment & Paid Out Leave (8510)	527,006	451,001	465,817	472,286	478,892	485,638	492,527	
Mtt & Prior Year Chargebacks (9000)	8,372	15,000	15,000	15,000	15,000	15,000	15,000	may need to increase-MU checing with Cou
Ann Arbor Spark	-	-	-	-	-	-	-	
Capital Improvements (Fund 414)	308,284	314,834	338,646	258,632	270,782	268,605	246,349	
GF Management Audit Savings Potential	-	-	-	-	-			
Contribution to Public Transit (588)	-	-	-	-	-	-		
Retirees Health Care Fund (736) - Gen. Ret.	401,127	400,000	400,000	400,000	400,000	416,000	432,640	
Sub-Total	**$ 1,247,343**	**$ 1,180,835**	**$ 1,219,463**	**$ 1,145,918**	**$ 1,164,674**	**$ 1,185,243**	**$ 1,186,516**	
% of total expenditures	**10%**	**10%**	**10%**	**10%**	**10%**	**10%**	**10%**	
Employees	**0**	**0**	**0**	**0**	**0**	**0**	**0**	
Administrative Services								
City Manager (1720)	240,701	258,753	261,698	264,643	266,772	268,492	271,839	
Community Services (1721)	4,138	9,300	9,300	9,316	9,332	9,349	9,366	
Human Resources (2700)	176,334	166,611	176,691	179,600	182,043	184,351	187,438	
HUD/CDBG/WC Demolition (3440)	-	-	-	-	-	-	-	
Building Inspection (3710)	239,998	245,492	250,304	256,166	260,937	265,590	271,328	
Ordinance Enforcement (3720)	150,705	153,009	154,134	156,974	159,210	161,313	164,193	
Admin Hearing Bureau (3730)	49,082	39,564	39,954	40,555	41,092	41,599	42,174	
Planning & Development (7210)	175,354	267,201	309,227	313,740	317,203	320,317	324,967	
Building Healthy Comm (7211)	-	-	-	-	-	-	-	

City of Ypsilanti
Summary of General Fund Revenues, Expenditures and Fund Balance

Fiscal Year Ending:	Actual 2014	Estimated 2015	Estimated 2016	Estimated 2017	Estimated 2018	Estimated 2019	Estimated 2020	Comments
South of MI Ave Com Asses. (7212)	-	-	-	-	-	-	-	
WC community Challenge grant (7213)	51,018	-	-	-	-	-		
Rec Park - Washtenaw Co. Pub Health (7552)	-	-	-	-	-	-	-	
Historic District Comm. (8030)	3,231	-	-	-	-	-	-	
MSHDA CLG Grant CG12-418 (8031)	-	-	-	-	-	-	-	
Sub-Total	**$ 1,090,561**	**$ 1,139,930**	**$ 1,201,309**	**$ 1,220,994**	**$ 1,236,590**	**$ 1,251,010**	**$ 1,271,305**	
% of total expenditures	**9%**	**10%**	**10%**	**11%**	**11%**	**11%**	**11%**	
Employees	**10 FT/2 PT/3 intern**	**10.5 FT/1 PT/3 intern**	**10.5 FT/1 PT/3 intern**	**10.5 FT/1 PT/3 intern**	**10.5 FT/1 PT/3 intern**	**10.5 FT/1 PT/3 intern**	**10.5 FT/1 PT/3 intern**	
Public Services								
Public Building Maintenance (2650)	221,499	300,263	237,406	378,258	334,158	289,471	295,477	
Energy Efficiency/Conser (2651)	54,223	45,000	-	-	-	-	-	
Climate Action Plan-Mdnr (2652)	-	-	-	-	-	-	-	
Administration (4410)	35,393	49,586	20,631	21,063	21,505	21,956	22,418	
Special Events (4420)	50,970	53,408	54,412	55,444	56,376	57,260	58,333	
Parking Lots (4442)	115,625	109,836	109,171	111,307	113,319	115,275	117,514	
Street lighting (4480)	1,069,249	429,000	410,000	406,000	406,000	406,000	406,000	
			(100,000)	(100,000)	(100,000)	(100,000)	(100,000)	Street LED Light savings
			(50,000)	(50,000)	(50,000)	(50,000)	(50,000)	Additional operational savings
326 E. MICHIGAN AVE (6907)	-	-	-	-	-	-	-	
Major Streets Fund (202)	-	-	-	-	-	-	-	
CDBG Fund (252) for Water St Costs	21,822	15,638	15,638	-	-	-	-	
Parks (7170)	115,009	133,427	135,845	138,593	141,106	143,504	146,380	
Senior Center - CDBG (7509)	5,670	67,410	-	-	-	-	-	
Senior Center (7510)	51,572	57,645	59,935	61,032	62,150	63,290	64,453	
Rose Foundation Grant (7513)	-	-	-	-	-	-	-	
Nutrition Serv.-Aging Title III (7514)	9,374	2,900	-	-	-	-		
Parkridge CDBG (7519)	892	18,785	-	-	-	-		
Parkridge Community Center (7520)	53,302	61,700	61,700	62,949	64,227	65,532	66,867	
CDBG-Tot Lots Plygrnd Equip (7522)	-	21,000	-	-	-	-		
PCC-WC Foundation (7524)	3,465	-	-	-	-	-		
Swimming Pool (7530)	16,561	84,255	84,326	85,621	86,935	88,270	89,626	
MNRTF R. Pool Renov. Grant (7531)	880,786	-	-	-	-	-	-	
Sub-Total	**$ 2,705,412**	**$ 1,449,852**	**$ 1,039,063**	**$ 1,170,267**	**$ 1,135,775**	**$ 1,100,558**	**$ 1,117,067**	
% of total expenditures	**22%**	**12%**	**8%**	**10%**	**10%**	**10%**	**10%**	
Employees	**3 FT**	**3 FT**	**3 FT**	**3 FT**	**3 FT**	**3 FT**	**3 FT**	
Police Services								
Administration (3050)	228,532	217,281	218,488	220,151	221,848	223,217	225,822	
Field Services (3070)	2,542,156	3,100,445	3,228,289	3,312,363	3,390,050	3,448,610	3,516,268	
			(50,000)	(50,000)	(50,000)	(50,000)	(50,000)	Further reduce overtime
Bullet Proof Vest (3071)	2,180	2,000	2,000	2,040	2,081	2,122	2,165	
Justice Assistant Grant (3074)	-	-	-	-	-	-	-	

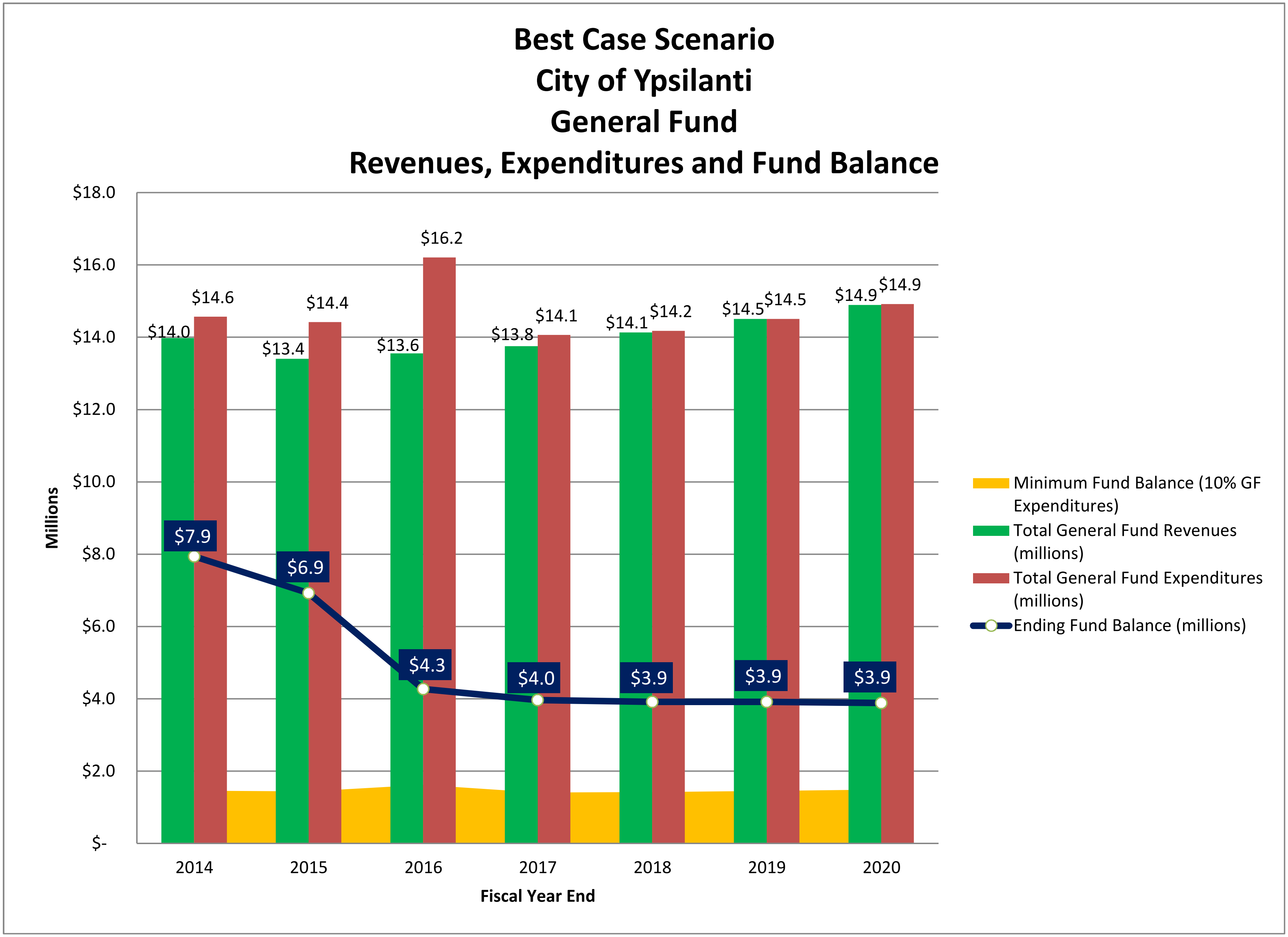
City of Ypsilanti
Summary of General Fund Revenues, Expenditures and Fund Balance

Fiscal Year Ending:	Actual 2014	Estimated 2015	Estimated 2016	Estimated 2017	Estimated 2018	Estimated 2019	Estimated 2020	Comments
COPS Hiring Recovery Program (3090)	-	-	-	-	-	-	-	
Parking Enforcement (3110)	110,813	127,028	132,128	135,833	138,665	140,924	143,922	
LAWNET Grant (3120)	-	-	-	-	-	-	-	
LAWNET Grant (3160)	-	-	-	-	-	-	-	
Contribution to Police Spec Rev (265)	-	-	-	-	-	-		
2009 DJBX 1476 JAG $35K (3200)	-	-	-	-	-	-	-	
2010 DJBX 1223JAG 34,349 (3201)	-	-	-	-	-	-	-	
2011 DJBX 3034 JAG Grant (3202)	-	-	-	-	-	-	-	
Sub-Total	**$ 2,883,681**	**$ 3,446,754**	**$ 3,530,906**	**$ 3,620,387**	**$ 3,702,643**	**$ 3,764,873**	**$ 3,838,177**	
% of total expenditures	**24%**	**29%**	**28%**	**32%**	**33%**	**33%**	**33%**	
Employees	**34 FT/2 PT**	**35.48 FT/2 PT**	**35.48 FT/2 PT**	**35.48 FT/2 PT**	**35.48 FT/2 PT**	**35.48 FT/2 PT**	**35.48 FT/2 PT**	
Fire Services								
Administration (3370)	137,839	153,882	155,278	155,781	156,053	157,120	159,083	
FIRE PREVENTION GRANT	-	-	-	-	-	-	-	
Homeland Grant-Fire (3380)	61,414	242,437	187,936	-	-	-		
Suppression (3390)	1,453,387	1,411,040	1,524,578	1,759,184	1,627,134	1,674,084	1,705,877	
EMW2009FV01226 Fire Truck (3391)	-	-	-	-	-	-	-	
Sub-Total	**$ 1,652,640**	**$ 1,807,359**	**$ 1,867,792**	**$ 1,914,965**	**$ 1,783,187**	**$ 1,831,203**	**$ 1,864,960**	
% of total expenditures	**14%**	**15%**	**15%**	**17%**	**16%**	**16%**	**16%**	
Employees	**20 FT/1 PT**	**20 FT/1 PT**	**20 FT/1 PT**	**16 FT/1 PT**	**16 FT/1 PT**	**16 FT/1 PT**	**15 FT**	
Legal Services								
General (2660)	52,140	60,000	60,000	60,000	60,000	60,000	60,000	
Ordinance Prosecution (2671)	105,000	110,000	110,000	110,000	110,000	110,000	110,000	
Litigation/Appeal (2672)	111,468	135,000	135,000	135,000	135,000	135,000	135,000	
Personnel Litigation (2673)	38,469	10,000	10,000	10,000	10,000	10,000	10,000	
Sub-Total	**$ 307,077**	**$ 315,000**	**$ 315,000**	**$ 315,000**	**$ 315,000**	**$ 315,000**	**$ 315,000**	
% of total expenditures	**3%**	**3%**	**2%**	**3%**	**3%**	**3%**	**3%**	
Employees	**0**	**0**	**0**	**0**	**0**	**0**	**0**	
Debt Service								
GO Capital Improvement (316)	37,128	36,113	39,705	38,148	36,555	-	-	
				(76,035)	(152,070)	(152,070)	(152,070)	Delay CDBG to 2021
CDBG Water Street Repayment	-	-	-	152,070	304,139	304,139	304,140	
Land Revolving Fund (412)	-	-	-	-	-	-	-	
			1,122,500	(483,000)	(483,000)	(483,000)	(483,000)	Lumps sum loan payment & Refunding savi
Debt Administration YCUA & Water St Prjt (477)	1,341,986	1,376,640	1,377,603	1,376,840	1,379,070	1,379,270	1,379,670	
Sub-Total	**$ 1,379,114**	**$ 1,412,753**	**$ 2,539,808**	**$ 1,008,023**	**$ 1,084,695**	**$ 1,048,340**	**$ 1,048,740**	
% of total expenditures	**11%**	**12%**	**20%**	**9%**	**10%**	**9%**	**9%**	
Total General Fund Operating Expenditures	**$ 12,053,049**	**$ 11,724,306**	**$ 12,629,722**	**$ 11,377,982**	**$ 11,345,751**	**$ 11,464,684**	**$ 11,596,877**	
% Total General Fund Operating Expenditures	**100%**	**100%**	**100%**	**100%**	**100%**	**100%**	**100%**	
	11.6%	-2.7%	7.7%	-9.9%	-0.3%	1.0%	1.2%	

City of Ypsilanti

Summary of General Fund Revenues, Expenditures and Fund Balance

Fiscal Year Ending:	Actual 2014	Estimated 2015	Estimated 2016	Estimated 2017	Estimated 2018	Estimated 2019	Estimated 2020	Comments
Net General Fund Operating Revenues	**$ (591,260)**	**$ (1,011,396)**	**$ (2,133,241)**	**$ (872,444)**	**$ (697,536)**	**$ (660,323)**	**$ (696,780)**	
General Fund Non-Operating Expenditures								
Police & Fire Pension	2,515,390	2,693,379	2,853,141	3,049,846	3,275,192	3,486,857	3,765,737	
Sub-Total	**$ 2,515,390**	**$ 2,693,379**	**$ 2,853,141**	**$ 3,049,846**	**$ 3,275,192**	**$ 3,486,857**	**$ 3,765,737**	
TOTAL GENERAL FUND EXPENDITURES	**$ 14,568,439**	**$ 14,417,685**	**$ 15,482,863**	**$ 14,427,828**	**$ 14,620,944**	**$ 14,951,541**	**$ 15,362,614**	
CONTRIBUTION TO (USE OF) FUND BALANCE	**$ (591,260)**	**$ (1,011,396)**	**$ (2,133,241)**	**$ (872,444)**	**$ (697,536)**	**$ (660,323)**	**$ (696,780)**	
Total General Fund Operating Revenues	$ 11,461,789	$ 10,712,910	$ 10,496,481	$ 10,505,538	$ 10,648,215	$ 10,804,361	$ 10,900,096	
General Fund Police & Fire Pension Revenues	$ 2,515,390	$ 2,693,379	$ 2,853,141	$ 3,049,846	$ 3,275,192	$ 3,486,857	$ 3,765,737	
Total General Fund Revenues	**$ 13,977,179**	**$ 13,406,289**	**$ 13,349,622**	**$ 13,555,384**	**$ 13,923,407**	**$ 14,291,218**	**$ 14,665,834**	
Total General Fund Operating Expenditures	$ 12,053,049	$ 11,724,306	$ 12,629,722	$ 11,377,982	$ 11,345,751	$ 11,464,684	$ 11,596,877	
General Fund Police & Fire Pension Expenditures	$ 2,515,390	$ 2,693,379	$ 2,853,141	$ 3,049,846	$ 3,275,192	$ 3,486,857	$ 3,765,737	
Total General Fund Expenditures	**$ 14,568,439**	**$ 14,417,685**	**$ 15,482,863**	**$ 14,427,828**	**$ 14,620,944**	**$ 14,951,541**	**$ 15,362,614**	
GF Revenues Over (Under) Expenditures	**$ (591,260)**	**$ (1,011,396)**	**$ (2,133,241)**	**$ (872,444)**	**$ (697,536)**	**$ (660,323)**	**$ (696,780)**	
Beginning Fund Balance	**$ 8,527,574**	**$ 7,936,314**	**$ 6,924,918**	**$ 4,791,677**	**$ 3,919,233**	**$ 3,221,696**	**$ 2,561,373**	
Ending Fund Balance	**$ 7,936,314**	**$ 6,924,918**	**$ 4,791,677**	**$ 3,919,233**	**$ 3,221,696**	**$ 2,561,373**	**$ 1,864,593**	
Minimum Fund Balance (10% GF Expenditures)	**$ 1,456,844**	**$ 1,441,769**	**$ 1,548,286**	**$ 1,442,783**	**$ 1,462,094**	**$ 1,495,154**	**$ 1,536,261**	
City Manager Minimum Fund Balance ($2.4M)	**$ 2,400,000**	**$ 2,400,000**	**$ 2,400,000**	**$ 2,400,000**	**$ 2,400,000**	**$ 2,400,000**		
Ending Fund Balance as Percent of Minimum	**544.8%**	**480.3%**	**309.5%**	**271.6%**	**220.3%**	**171.3%**	**121.4%**	
Annual change in operating revenues	7.3%	-6.5%	-2.0%	0.1%	1.4%	1.5%	0.9%	
Annual change in operating expenditures	11.6%	-2.7%	7.7%	-9.9%	-0.3%	1.0%	1.2%	
	595,450	439,905	(466,299)	63,380	952,478			
Chart Data								
Total General Fund Revenues (millions)	$ 14.0	$ 13.4	$ 13.3	$ 13.6	$ 13.9	$ 14.3	$ 14.7	
Total General Fund Expenditures (millions)	$ 14.6	$ 14.4	$ 15.5	$ 14.4	$ 14.6	$ 15.0	$ 15.4	
Ending Fund Balance (millions)	$ 7.9	$ 6.9	$ 4.8	$ 3.9	$ 3.2	$ 2.6	$ 1.9	
Minimum Fund Balance ($2.4 million)	$ 1.5	$ 1.4	$ 1.5	$ 1.4	$ 1.5	$ 1.5	$ 1.5	


Best Case Scenario
City of Ypsilanti
General Fund
Revenues, Expenditures and Fund Balance
Millions
$18.0
$16.0
$14.0
$12.0
$10.0
$8.0
$6.0
$4.0
$2.0
$-
$14.0
$14.6
$13.4
$14.4
$13.6
$16.2
$13.8
$14.1
$14.1
$14.2
$14.5
$14.5
$14.9
$14.9
$7.9
$6.9
$4.3
$4.0
$3.9
$3.9
$3.9
2014
2015
2016
2017
2018
2019
2020
Fiscal Year End
Minimum Fund Balance (10% GF Expenditures)
Total General Fund Revenues (millions)
Total General Fund Expenditures (millions)
Ending Fund Balance (millions)

Best case scenario assumptions:

In addition to worst case assumptions, items below are also added.

	2016	2017	2018	2019	2020
1. Delay CDBG loan payments		152,070	304,139	304,139	304,139
2. Refinace Water Street					
Downpayment	2,000,000				
Savings from Principal reduction		622,000	622,000	622,000	622,000
3. Fire Reimbursement	258,000	258,000	258,000	258,000	258,000
4. Parking & code Enforcement Revenues	100,000	100,000	100,000	100,000	100,000
5. Overtime reduction in police & fire	50,000	50,000	50,000	50,000	50,000
6. Additional operational savings	100,000	100,000	100,000	100,000	100,000
7. Savings Streetlight LED conversion	200,000	200,000	200,000	200,000	200,000

City of Ypsilanti
Summary of General Fund Revenues, Expenditures and Fund Balance

Fiscal Year Ending:	Actual 2014	Estimated 2015	Estimated 2016	Estimated 2017	Estimated 2018	Estimated 2019	Estimated 2020	Comments
Property Tax Related Revenues								
Real Property Tax Revenues	5,316,072	5,047,811	5,181,943	5,573,965	5,697,678	5,828,476	5,901,899	
Personal Property Tax Revenues	-	-	-	-	-	-	-	may go down, but should be replaced
Tax Related Revenues	341,864	339,700	341,700	346,380	351,154	356,023	360,989	
Payment in Lieu of Taxes	83,816	83,789	83,789	83,789	83,789	83,789	83,789	
Sub-Total	**$ 5,741,752**	**$ 5,471,300**	**$ 5,607,432**	**$ 6,004,134**	**$ 6,132,620**	**$ 6,268,288**	**$ 6,346,677**	
% of total revenues	**50%**	**51%**	**52%**	**56%**	**56%**	**57%**	**57%**	
State Shared Revenues								
Constitutional	2,420,667	2,500,288	2,500,288	2,525,136	2,550,232	2,575,580	2,601,180	
EVIP	-	-	-	-	-	-	-	
Sub-Total	**$ 2,420,667**	**$ 2,500,288**	**$ 2,500,288**	**$ 2,525,136**	**$ 2,550,232**	**$ 2,575,580**	**$ 2,601,180**	
% of total revenues	**21%**	**23%**	**23%**	**24%**	**23%**	**23%**	**23%**	
Departmental Revenues (Fee Based)								
Assessor's Office	2,320	1,720	1,720	1,720	1,720	1,720	1,720	
Building Inspection	229,716	254,800	254,800	254,800	254,800	254,800	254,800	
City Clerk's Office	16,550	16,800	16,800	16,800	16,800	16,800	16,800	
Elections-County	9,149	-	-	-	-	-	-	
Finance Department	191,260	140,254	125,494	93,896	90,072	89,474	89,442	
Fire Department	-	-	-	-	-	-	-	
Historic District	2,755	3,000	3,000	3,000	3,000	3,000	3,000	
Ordinance Enforcement	19,476	30,500	30,500	13,500	13,500	13,500	13,500	
Admin Hearing Bureau	16,790	17,000	17,000	17,000	17,000	17,000	17,000	
Parking Enforcement	225,326	255,000	255,000	255,000	255,000	255,000	255,000	
			100,000	100,000	100,000	100,000	100,000	Increase parking and code enforcement
Planning & Development	9,562	7,500	7,500	7,500	7,500	7,500	7,500	
Police (Field Services)	246,442	225,510	227,510	159,310	159,310	159,310	159,310	
Recreation - Parkridge	33,318	42,342	42,342	42,342	42,342	42,342	42,342	
Recreation - Pool	16,560	84,255	84,326	84,326	84,326	84,326	84,326	
Recreation - Senior Citizens' Center	45,971	49,995	51,935	51,935	51,935	51,935	51,935	
MSHDA CLG Grant CG12-418	-	-	-	-	-	-	-	
Treasurer's Office	29,511	30,000	30,000	30,000	30,000	30,000	30,000	
Public Services	69,338	41,830	41,205	41,205	41,205	41,205	41,205	
Utility Street Lighting	320,645	311,389	2,000	-	-	-	-	
Energy Efficiency/Conservation	-	-	-	-	-	-	-	
City Insurance	46,254	50,424	50,000	50,000	50,000	50,000	50,000	
Sub-Total	**$ 1,530,943**	**$ 1,562,319**	**$ 1,341,132**	**$ 1,222,334**	**$ 1,218,510**	**$ 1,217,912**	**$ 1,217,880**	
% of total revenues	**13%**	**15%**	**13%**	**11%**	**11%**	**11%**	**11%**	
Grants								
Police COPS Hiring Recovery PRG	-	-	-	-	-	-	-	
Police - DOJ OJP 2009 DJ BX 1476	-	-	-	-	-	-	-	

City of Ypsilanti
Summary of General Fund Revenues, Expenditures and Fund Balance

Fiscal Year Ending:	Actual 2014	Estimated 2015	Estimated 2016	Estimated 2017	Estimated 2018	Estimated 2019	Estimated 2020	Comments	
Police - Bulletproof Vest Program	1,095	1,000	1,000	1,000	1,000	1,000	1,000		
Police - LAWNET	-	-	-	-	-	-	-		
Police - 2010 DJBX-1223 JAG 34,309	-	-	-	-	-	-	-		
Police - 2011 DJBX 3034 JAG Grant	-	-	-	-	-	-	-		
Police - Justice Assistance Grant	-	-	-	-	-	-	-		
Fire - Prevention Grant	-	-	-	-	-	-	-		
			258,000	258,000	258,000	258,000	258,000	Restore Fire Protection Revenue to 70%	
Fire Protection Act 289 & Cost Recovery	382,315	381,840	381,840	381,840	381,840	381,840	381,840		
Fire - SAFER Grant	94,767	400,253	300,189	-	-	-	-		
Climate Action Plan - MDNRE (2652)	-	-	-	-	-	-	-		
Planning - HUD/CDBG/WC Demolition Program	-	-	-	-	-	-	-		
Planning - Building Healthy Comm	-	-	-	-	-	-	-		
Planning - S. of MI Ave Com Assessment	-	-	-	-	-	-	-		
Recreation -MNRTF R. Pool Renov. Grant	725,940	-	-	-	-	-	-		
Nutrition Serv.-Aging Title III (7514)	9,375	2,900	-	-	-	-			
CDBG-Tot Lots Plygrnd Equip	-	21,000	-	-	-	-			
PCC-WC Foundation (7524)	3,465	-	-	-	-	-			
MSHDA CLG Grant CG12-418 (8031)	-	-	-	-	-	-	-		
Senior Cent - CDBG	5,670	52,410	-	-	-	-	-		
WC Challenge Master Plan Grant	51,017	-	-	-	-	-	-		
Sub-Total	**$ 1,273,644**	**$ 859,403**	**$ 941,029**	**$ 640,840**	**$ 640,840**	**$ 640,840**	**$ 640,840**		
% of total revenues	**11%**	**8%**	**9%**	**6%**	**6%**	**6%**	**6%**		
Miscellaneous									
JYRO Settlement (Ford Lake Dam)	40,699	35,000	30,000	30,000	30,000	30,000	30,000		
CATV Franchise Fees	242,879	230,000	230,000	230,000	230,000	230,000	230,000		
Duplicating & Photostats	9,465	6,500	6,500	6,500	6,500	6,500	6,500		
Rent-Solar Array on Landfill	-	-	-	-	-	-			
Rent-land of I-94 billboard	35,000	38,500	38,500	38,500	38,500	42,350	42,350		
Miscellaneous	166,740	9,600	9,600	9,600	9,600	9,600	9,600		171,595
Sub-Total	**$ 494,783**	**$ 319,600**	**$ 314,600**	**$ 314,600**	**$ 314,600**	**$ 318,450**	**$ 318,450**		
% of total revenues	**4%**	**3%**	**3%**	**3%**	**3%**	**3%**	**3%**		
Total General Fund Operating Revenues	**$ 11,461,789**	**$ 10,712,910**	**$ 10,704,481**	**$ 10,707,044**	**$ 10,856,803**	**$ 11,021,069**	**$ 11,125,027**		
% Total Operating Revenue	**100%**	**100%**	**100%**	**100%**	**100%**	**100%**	**100%**		
General Fund Non-Operating Revenue									
P&F Pension Millage Revenues (Real)	2,515,390	2,693,379	2,853,141	3,049,846	3,275,192	3,486,857	3,765,737		
P&F Pension Millage Revenues (Personal)	-	-	-	-	-	-	-		
Sub-Total	**$ 2,515,390**	**$ 2,693,379**	**$ 2,853,141**	**$ 3,049,846**	**$ 3,275,192**	**$ 3,486,857**	**$ 3,765,737**		
TOTAL GENERAL FUND REVENUES	**$ 13,977,179**	**$ 13,406,289**	**$ 13,557,622**	**$ 13,756,890**	**$ 14,131,995**	**$ 14,507,927**	**$ 14,890,764**		

City of Ypsilanti
Summary of General Fund Revenues, Expenditures and Fund Balance

	Actual	Estimated	Estimated	Estimated	Estimated	Estimated	Estimated	
Fiscal Year Ending:	**2014**	**2015**	**2016**	**2017**	**2018**	**2019**	**2020**	**Comments**
Council & Citizens Services								
City Council (1010)	94,611	98,080	98,080	98,080	98,080	98,080	98,080	
City Clerk (2150)	160,113	171,374	173,846	176,936	179,204	181,297	184,218	
Voters Registration (2621)	28,881	116,050	43,936	100,219	32,146	69,191	44,177	
School Election (2622)	-	-	-	-	-	-	-	
County Election (2623)	-	-	-	-	-	-	-	
Sub-Total	**$ 283,605**	**$ 385,504**	**$ 315,862**	**$ 375,235**	**$ 309,430**	**$ 348,568**	**$ 326,474**	
% of total expenditures	**2%**	**3%**	**2%**	**3%**	**3%**	**3%**	**3%**	
Employees	**7 Elected/ 3 FT/1 PT/1 intern/1 AHB**	**7 Elected/ 3 FT/1 PT/1 intern/1 AHB**	**7 Elected/ 3 FT/1 PT/1 intern/1 AHB**	**7 Elected/ 3 FT/1 PT/1 intern/1 AHB**	**7 Elected/ 3 FT/1 PT/1 intern/1 AHB**	**7 Elected/ 3 FT/1 PT/1 intern/1 AHB**	**7 Elected/ 3 FT/1 PT/1 intern/1 AHB**	
Fiscal Services								
Finance - Accounting (1910)	295,741	354,528	367,166	370,724	373,940	376,886	381,578	
Finance - Treasurer (2530)	135,136	145,290	146,854	148,240	149,822	151,207	153,430	
Finance - Assessor (2570)	72,739	86,500	86,500	88,230	89,995	91,794	93,630	
Sub-Total	**$ 503,616**	**$ 586,318**	**$ 600,520**	**$ 607,194**	**$ 613,757**	**$ 619,888**	**$ 628,638**	
% of total expenditures	**4%**	**5%**	**4%**	**6%**	**6%**	**6%**	**6%**	
Employees	**3 FT/1 PT/2 Intern**	**3 FT/1 PT/2 Intern**	**3 FT/1 PT/2 Intern**	**3 FT/1 PT/2 Intern**	**3 FT/1 PT/2 Intern**	**3 FT/1 PT/2 Intern**	**3 FT/1 PT/2 Intern**	
Non-Departmental								
Non-Departmental (0000)	2,554	-	-	-	-	-		
Insurance, Unemployment & Paid Out Leave (8510)	527,006	451,001	465,817	472,286	478,892	485,638	492,527	
Mtt & Prior Year Chargebacks (9000)	8,372	15,000	15,000	15,000	15,000	15,000	15,000	may need to increase-MU checing with Cou
Ann Arbor Spark	-	-	-	-	-	-	-	
Capital Improvements (Fund 414)	308,284	314,834	338,646	258,632	270,782	268,605	246,349	
GF Management Audit Savings Potential	-	-	-	-	-			
Contribution to Public Transit (588)	-	-	-	-	-	-		
Retirees Health Care Fund (736) - Gen. Ret.	401,127	400,000	400,000	400,000	400,000	416,000	432,640	
Sub-Total	**$ 1,247,343**	**$ 1,180,835**	**$ 1,219,463**	**$ 1,145,918**	**$ 1,164,674**	**$ 1,185,243**	**$ 1,186,516**	
% of total expenditures	**10%**	**10%**	**9%**	**10%**	**11%**	**11%**	**11%**	
Employees	**0**	**0**	**0**	**0**	**0**	**0**	**0**	
Administrative Services								
City Manager (1720)	240,701	258,753	261,698	264,643	266,772	268,492	271,839	
Community Services (1721)	4,138	9,300	9,300	9,316	9,332	9,349	9,366	
Human Resources (2700)	176,334	166,611	176,691	179,600	182,043	184,351	187,438	
HUD/CDBG/WC Demolition (3440)	-	-	-	-	-	-	-	
Building Inspection (3710)	239,998	245,492	250,304	256,166	260,937	265,590	271,328	
Ordinance Enforcement (3720)	150,705	153,009	154,134	156,974	159,210	161,313	164,193	
Admin Hearing Bureau (3730)	49,082	39,564	39,954	40,555	41,092	41,599	42,174	
Planning & Development (7210)	175,354	267,201	309,227	313,740	317,203	320,317	324,967	
Building Healthy Comm (7211)	-	-	-	-	-	-	-	

City of Ypsilanti
Summary of General Fund Revenues, Expenditures and Fund Balance

Fiscal Year Ending:	Actual 2014	Estimated 2015	Estimated 2016	Estimated 2017	Estimated 2018	Estimated 2019	Estimated 2020	Comments
South of MI Ave Com Asses. (7212)	-	-	-	-	-	-	-	
WC community Challenge grant (7213)	51,018	-	-	-	-	-		
Rec Park - Washtenaw Co. Pub Health (7552)	-	-	-	-	-	-	-	
Historic District Comm. (8030)	3,231	-	-	-	-	-	-	
MSHDA CLG Grant CG12-418 (8031)	-	-	-	-	-	-	-	
Sub-Total	**$ 1,090,561**	**$ 1,139,930**	**$ 1,201,309**	**$ 1,220,994**	**$ 1,236,590**	**$ 1,251,010**	**$ 1,271,305**	
% of total expenditures	**9%**	**10%**	**9%**	**11%**	**11%**	**11%**	**11%**	
Employees	**10 FT/2 PT/3 intern**	**10.5 FT/1 PT/3 intern**	**10.5 FT/1 PT/3 intern**	**10.5 FT/1 PT/3 intern**	**10.5 FT/1 PT/3 intern**	**10.5 FT/1 PT/3 intern**	**10.5 FT/1 PT/3 intern**	
Public Services								
Public Building Maintenance (2650)	221,499	300,263	237,406	378,258	334,158	289,471	295,477	
Energy Efficiency/Conser (2651)	54,223	45,000	-	-	-	-	-	
Climate Action Plan-Mdnr (2652)	-	-	-	-	-	-	-	
Administration (4410)	35,393	49,586	20,631	21,063	21,505	21,956	22,418	
Special Events (4420)	50,970	53,408	54,412	55,444	56,376	57,260	58,333	
Parking Lots (4442)	115,625	109,836	109,171	111,307	113,319	115,275	117,514	
Street lighting (4480)	1,069,249	429,000	410,000	406,000	406,000	406,000	406,000	
			(200,000)	(200,000)	(200,000)	(200,000)	(200,000)	Street LED Light savings
			(100,000)	(100,000)	(100,000)	(100,000)	(100,000)	Additional operational savings
326 E. MICHIGAN AVE (6907)	-	-	-	-	-	-	-	
Major Streets Fund (202)	-	-	-	-	-	-	-	
CDBG Fund (252) for Water St Costs	21,822	15,638	15,638	-	-	-	-	
Parks (7170)	115,009	133,427	135,845	138,593	141,106	143,504	146,380	
Senior Center - CDBG (7509)	5,670	67,410	-	-	-	-	-	
Senior Center (7510)	51,572	57,645	59,935	61,032	62,150	63,290	64,453	
Rose Foundation Grant (7513)	-	-	-	-	-	-	-	
Nutrition Serv.-Aging Title III (7514)	9,374	2,900	-	-	-	-		
Parkridge CDBG (7519)	892	18,785	-	-	-	-		
Parkridge Community Center (7520)	53,302	61,700	61,700	62,949	64,227	65,532	66,867	
CDBG-Tot Lots Plygrnd Equip (7522)	-	21,000	-	-	-	-		
PCC-WC Foundation (7524)	3,465	-	-	-	-	-		
Swimming Pool (7530)	16,561	84,255	84,326	85,621	86,935	88,270	89,626	
MNRTF R. Pool Renov. Grant (7531)	880,786	-	-	-	-	-	-	
Sub-Total	**$ 2,705,412**	**$ 1,449,852**	**$ 889,063**	**$ 1,020,267**	**$ 985,775**	**$ 950,558**	**$ 967,067**	
% of total expenditures	**22%**	**12%**	**7%**	**9%**	**9%**	**9%**	**9%**	
Employees	**3 FT**	**3 FT**	**3 FT**	**3 FT**	**3 FT**	**3 FT**	**3 FT**	
Police Services								
Administration (3050)	228,532	217,281	218,488	220,151	221,848	223,217	225,822	
Field Services (3070)	2,542,156	3,100,445	3,228,289	3,312,363	3,390,050	3,448,610	3,516,268	
			(50,000)	(50,000)	(50,000)	(50,000)	(50,000)	Further reduce overtime
Bullet Proof Vest (3071)	2,180	2,000	2,000	2,040	2,081	2,122	2,165	
Justice Assistant Grant (3074)	-	-	-	-	-	-	-	

City of Ypsilanti
Summary of General Fund Revenues, Expenditures and Fund Balance

Fiscal Year Ending:	Actual 2014	Estimated 2015	Estimated 2016	Estimated 2017	Estimated 2018	Estimated 2019	Estimated 2020	Comments
COPS Hiring Recovery Program (3090)	-	-	-	-	-	-	-	
Parking Enforcement (3110)	110,813	127,028	132,128	135,833	138,665	140,924	143,922	
LAWNET Grant (3120)	-	-	-	-	-	-	-	
LAWNET Grant (3160)	-	-	-	-	-	-	-	
Contribution to Police Spec Rev (265)	-	-	-	-	-	-		
2009 DJBX 1476 JAG $35K (3200)	-	-	-	-	-	-	-	
2010 DJBX 1223JAG 34,349 (3201)	-	-	-	-	-	-	-	
2011 DJBX 3034 JAG Grant (3202)	-	-	-	-	-	-	-	
Sub-Total	**$ 2,883,681**	**$ 3,446,754**	**$ 3,530,906**	**$ 3,620,387**	**$ 3,702,643**	**$ 3,764,873**	**$ 3,838,177**	
% of total expenditures	**24%**	**29%**	**26%**	**33%**	**34%**	**34%**	**34%**	
Employees	**34 FT/2 PT**	**35.48 FT/2 PT**	**35.48 FT/2 PT**	**35.48 FT/2 PT**	**35.48 FT/2 PT**	**35.48 FT/2 PT**	**35.48 FT/2 PT**	
Fire Services								
Administration (3370)	137,839	153,882	155,278	155,781	156,053	157,120	159,083	
FIRE PREVENTION GRANT	-	-	-	-	-	-	-	
Homeland Grant-Fire (3380)	61,414	242,437	187,936	-	-	-		
Suppression (3390)	1,453,387	1,411,040	1,524,578	1,759,184	1,627,134	1,674,084	1,705,877	
EMW2009FV01226 Fire Truck (3391)	-	-	-	-	-	-	-	
Sub-Total	**$ 1,652,640**	**$ 1,807,359**	**$ 1,867,792**	**$ 1,914,965**	**$ 1,783,187**	**$ 1,831,203**	**$ 1,864,960**	
% of total expenditures	**14%**	**15%**	**14%**	**17%**	**16%**	**17%**	**17%**	
Employees	**20 FT/1 PT**	**20 FT/1 PT**	**20 FT/1 PT**	**16 FT/1 PT**	**16 FT/1 PT**	**16 FT/1 PT**	**15 FT**	
Legal Services								
General (2660)	52,140	60,000	60,000	60,000	60,000	60,000	60,000	
Ordinance Prosecution (2671)	105,000	110,000	110,000	110,000	110,000	110,000	110,000	
Litigation/Appeal (2672)	111,468	135,000	135,000	135,000	135,000	135,000	135,000	
Personnel Litigation (2673)	38,469	10,000	10,000	10,000	10,000	10,000	10,000	
Sub-Total	**$ 307,077**	**$ 315,000**	**$ 315,000**	**$ 315,000**	**$ 315,000**	**$ 315,000**	**$ 315,000**	
% of total expenditures	**3%**	**3%**	**2%**	**3%**	**3%**	**3%**	**3%**	
Employees	**0**	**0**	**0**	**0**	**0**	**0**	**0**	
Debt Service								
GO Capital Improvement (316)	37,128	36,113	39,705	38,148	36,555	-	-	
				(152,070)	(304,139)	(304,139)	(304,140)	Delay CDBG to 2021
CDBG Water Street Repayment	-	-	-	152,070	304,139	304,139	304,140	
Land Revolving Fund (412)	-	-	-	-	-	-	-	
			2,000,000	(622,000)	(622,000)	(622,000)	(622,000)	Lumps sum loan payment & Refunding savi
Debt Administration YCUA & Water St Prjt (477)	1,341,986	1,376,640	1,377,603	1,376,840	1,379,070	1,379,270	1,379,670	
Sub-Total	**$ 1,379,114**	**$ 1,412,753**	**$ 3,417,308**	**$ 792,988**	**$ 793,625**	**$ 757,270**	**$ 757,670**	
% of total expenditures	**11%**	**12%**	**26%**	**7%**	**7%**	**7%**	**7%**	
Total General Fund Operating Expenditures	**$ 12,053,049**	**$ 11,724,306**	**$ 13,357,222**	**$ 11,012,947**	**$ 10,904,682**	**$ 11,023,614**	**$ 11,155,807**	
% Total General Fund Operating Expenditures	**100%**	**100%**	**100%**	**100%**	**100%**	**100%**	**100%**	
	11.6%	-2.7%	13.9%	-17.6%	-1.0%	1.1%	1.2%	

City of Ypsilanti
Summary of General Fund Revenues, Expenditures and Fund Balance

Fiscal Year Ending:	Actual 2014	Estimated 2015	Estimated 2016	Estimated 2017	Estimated 2018	Estimated 2019	Estimated 2020	Comments
Net General Fund Operating Revenues	**$ (591,260)**	**$ (1,011,396)**	**$ (2,652,741)**	**$ (305,903)**	**$ (47,879)**	**$ (2,545)**	**$ (30,779)**	
General Fund Non-Operating Expenditures								
Police & Fire Pension	2,515,390	2,693,379	2,853,141	3,049,846	3,275,192	3,486,857	3,765,737	
Sub-Total	**$ 2,515,390**	**$ 2,693,379**	**$ 2,853,141**	**$ 3,049,846**	**$ 3,275,192**	**$ 3,486,857**	**$ 3,765,737**	
TOTAL GENERAL FUND EXPENDITURES	**$ 14,568,439**	**$ 14,417,685**	**$ 16,210,363**	**$ 14,062,793**	**$ 14,179,874**	**$ 14,510,471**	**$ 14,921,544**	
CONTRIBUTION TO (USE OF) FUND BALANCE	**$ (591,260)**	**$ (1,011,396)**	**$ (2,652,741)**	**$ (305,903)**	**$ (47,879)**	**$ (2,545)**	**$ (30,779)**	
Total General Fund Operating Revenues	$ 11,461,789	$ 10,712,910	$ 10,704,481	$ 10,707,044	$ 10,856,803	$ 11,021,069	$ 11,125,027	
General Fund Police & Fire Pension Revenues	$ 2,515,390	$ 2,693,379	$ 2,853,141	$ 3,049,846	$ 3,275,192	$ 3,486,857	$ 3,765,737	
Total General Fund Revenues	**$ 13,977,179**	**$ 13,406,289**	**$ 13,557,622**	**$ 13,756,890**	**$ 14,131,995**	**$ 14,507,927**	**$ 14,890,764**	
Total General Fund Operating Expenditures	$ 12,053,049	$ 11,724,306	$ 13,357,222	$ 11,012,947	$ 10,904,682	$ 11,023,614	$ 11,155,807	
General Fund Police & Fire Pension Expenditures	$ 2,515,390	$ 2,693,379	$ 2,853,141	$ 3,049,846	$ 3,275,192	$ 3,486,857	$ 3,765,737	
Total General Fund Expenditures	**$ 14,568,439**	**$ 14,417,685**	**$ 16,210,363**	**$ 14,062,793**	**$ 14,179,874**	**$ 14,510,471**	**$ 14,921,544**	
GF Revenues Over (Under) Expenditures	**$ (591,260)**	**$ (1,011,396)**	**$ (2,652,741)**	**$ (305,903)**	**$ (47,879)**	**$ (2,545)**	**$ (30,779)**	
Beginning Fund Balance	**$ 8,527,574**	**$ 7,936,314**	**$ 6,924,918**	**$ 4,272,177**	**$ 3,966,274**	**$ 3,918,395**	**$ 3,915,850**	
Ending Fund Balance	**$ 7,936,314**	**$ 6,924,918**	**$ 4,272,177**	**$ 3,966,274**	**$ 3,918,395**	**$ 3,915,850**	**$ 3,885,071**	
Minimum Fund Balance (10% GF Expenditures)	**$ 1,456,844**	**$ 1,441,769**	**$ 1,621,036**	**$ 1,406,279**	**$ 1,417,987**	**$ 1,451,047**	**$ 1,492,154**	
City Manager Minimum Fund Balance ($2.4M)	**$ 2,400,000**	**$ 2,400,000**	**$ 2,400,000**	**$ 2,400,000**	**$ 2,400,000**	**$ 2,400,000**		
Ending Fund Balance as Percent of Minimum	**544.8%**	**480.3%**	**263.5%**	**282.0%**	**276.3%**	**269.9%**	**260.4%**	
Annual change in operating revenues	7.3%	-6.5%	-0.1%	0.0%	1.4%	1.5%	0.9%	
Annual change in operating expenditures	11.6%	-2.7%	13.9%	-17.6%	-1.0%	1.1%	1.2%	
	595,450	439,905	(985,799)	110,421	1,649,177			
Chart Data								
Total General Fund Revenues (millions)	$ 14.0	$ 13.4	$ 13.6	$ 13.8	$ 14.1	$ 14.5	$ 14.9	
Total General Fund Expenditures (millions)	$ 14.6	$ 14.4	$ 16.2	$ 14.1	$ 14.2	$ 14.5	$ 14.9	
Ending Fund Balance (millions)	$ 7.9	$ 6.9	$ 4.3	$ 4.0	$ 3.9	$ 3.9	$ 3.9	
Minimum Fund Balance ($2.4 million)	$ 1.5	$ 1.4	$ 1.6	$ 1.4	$ 1.4	$ 1.5	$ 1.5	

Two major components of the annual General Fund deficit

Primary component of the Water Street debt obligation beginning 2014:	$1,400,000.00
CDBG component of Water Street debt obligation beginning 2017:	$300,000.00
Currently projected annual Water Street debt obligation:	$1,700,000.00

Dealing with CDBG component

CDBG component needs to be set aside by the State until significantly more development occurs on Water Street and throughout the City

Water Street debt annual obligation:	$1,700,000.00
Reduction of annual Water Street debt obligation:	($300,000.00)
Remaining annual Water Street Debt obligation:	$1,400,000.00

Reduction of Water Street debt principal

Principal remaining in May 2016 will be:	$13,245,000.00
Reduced via sale of Water Street property and 7+ additional acres at $300,000 /acre:	($2,245,000.00)
Reduced via contribution from fund balance:	($2,000,000.00)
Remaining Water Street debt principal after sale of land:	$9,000,000.00

Refinancing of Water Street debt obligation

Refinance and restructure the reduced Water Street debt principal - $9,000,000.00 - to a loan duration of 15 years at a 3% interest rate. This yields savings of $622,000.00 per year.

Adjusted annual Water Street debt obligation:	$1,400,000.00
Savings from principal reduction, refinancing and restructuring:	($622,000)
Remaining annual Water Street debt obligation:	$778,000.00

Cost reduction and revenue enhancement proposals

State Fire Reimbursement payment increase from 41% of $900,000.00 to 70% of $630,000.00 which yields an increase in revenue of $258,000 per year

Adjusted annual Water Street debt obligation:	$778,000.00
Increase in revenue:	($258,000.00)
Remaining annual Water Street Debt obligation:	$520,000.00

Misc. revenue and operational support – grants, Lawnet, parking enforcement, code enforcement, etc. which yields an increase in revenue of $100,000.00 per year

Adjusted annual Water Street debt obligation:	$520,000.00
Increase in revenue:	($100,000.00)
Remaining annual Water Street Debt obligation:	$420,000.00

Additional reduction in police/fire overtime of $50,000.00 per year

Adjusted annual Water Street debt obligation:	$420,000.00
Reduction in costs:	(50,000.00)
Remaining annual Water Street debt obligation:	$370,000.00

Additional operational savings of $100,000.00 per year

Adjusted annual Water Street debt obligation:	$370,000.00
Reduction in costs:	($100,000.00)
Remaining annual Water Street debt obligation:	$270,000.00

Streetlight LED conversion generates operational savings of $200,000.00 per year

Adjusted annual Water Street debt obligation:	$270,000.00
Reduction in costs:	($200,000.00)
Remaining annual Water Street debt obligation:	$70,000.00